



INVESTOR PRESENTATION

ARAMEX BUSINESS PROFILE 2022

DISCLAIMER

This presentation has been prepared solely for informational purposes. The presentation may contain forward looking statements, which reflect our beliefs or current expectations and assumptions regarding the future of the business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Forward looking statements are neither historical facts nor assurances of future performance and can generally be identified by terminology including «anticipate», «aspire», «believe», «project», «estimate», «expect», «forecast», «strategy», «target», «trend», «future», «likely», «may», «should», «will», «intend», «plan», «goal», «objective», «seek», “roadmap”, and other words of similar meaning or similar expressions.

By their nature, forward looking information and statements are subject to known and unknown uncertainties, risks and changes in circumstances that are difficult to predict and not in our control. Our actual results of operations and financial conditions may differ materially from that or those indicated in the forward looking statements. You should not place undue reliance on any of these forward looking statements.



AT A GLANCE

aramex

Aramex is A Global Provider of Comprehensive Logistics and Transportation Solutions

16,000+

Employees



65+

Countries

+600

Offices

USD 1.65 B

Revenues 2021

USD 1.55 B

Market Cap on 30 May 2022



International Express

With Aramex International Express, sending time-sensitive documents or packages is prompt, convenient and easy.



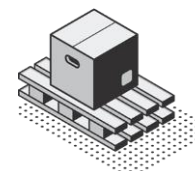
Freight Forwarding

Whether by sea, air or land, Aramex Freight provides the expertise for seamless and streamlined operations.



Domestic Express

We understand that delivering from one side of the country to another requires efficiency and reliability of global standards and local operations and we continually strive for excellence.



Logistics & Warehousing

As a global logistics and transportation solutions provider, Aramex will help simplify customers' operations with cost effective and comprehensive solutions.

GLOBAL FOOTPRINT



NORTH AMERICA

United States of America
Canada

EU

Czech Republic
Ireland
Netherlands
United Kingdom

MENAT

Algeria
Egypt
Georgia
Iran, Iraq
Jordan
Lebanon
Libya
Morocco
Palestine
Sudan
Tunisia
Turkey

GCC

Bahrain
Kuwait
Oman
Qatar
Saudi Arabia
United Arab Emirates

NORTH ASIA

China
Hong Kong

SUB-SAHARAN AFRICA

Ghana
Kenya
Nigeria
Tanzania
Uganda
South Africa

SOUTH ASIA

Bangladesh
India
Indonesia
Malaysia
Singapore
Sri Lanka
Thailand

OCEANIA

Australia
New Zealand

OUR EVOLUTION

aramex

1982



Established with offices in Amman and New York.

1990

Co-founded the Overseas Express Carriers.

1994

Started offering Express, Domestic, and Freight under one roof.

1997



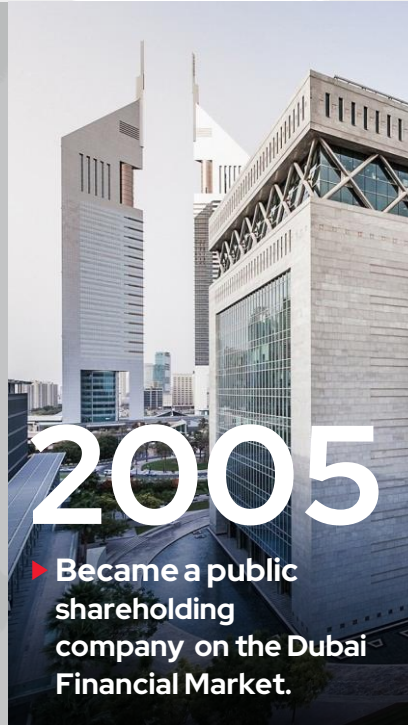
Became the 1st Arab based company to be listed on NASDAQ

2002

De-listed from NASDAQ and returned to private ownership.

2005

► Became a public shareholding company on the Dubai Financial Market.



2006

Acquired TwoWay in Ireland

2007



Launched a corporate university and adopted Sustainability reporting.

2014



Acquisition of PostNet in South Africa.

2016



Acquisition of Fastway in Australia and New Zealand.

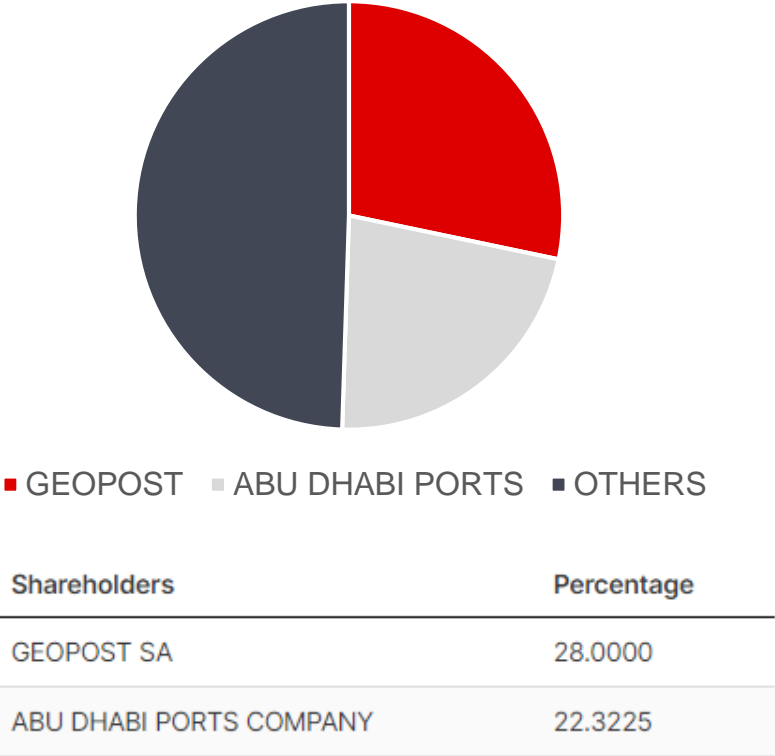
2019

Developed the digital and business transformation framework.

2021

Operational Model Redesign with Aramex Express and Aramex Logistics split of operations.

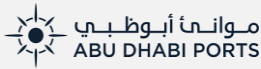
STRATEGIC SHAREHOLDERS



GeoPost – a strategic partner for Aramex Express

Shareholder as of 20 October 2021

GeoPost is a holding company owned by [Le Groupe La Poste](#). DPDgroup is the parcel delivery network of GeoPost, which posted sales of €14.7 billion in 2021. DPDgroup is the largest parcel delivery network in Europe.



Abu Dhabi Ports – a strategic partner for Aramex Logistics

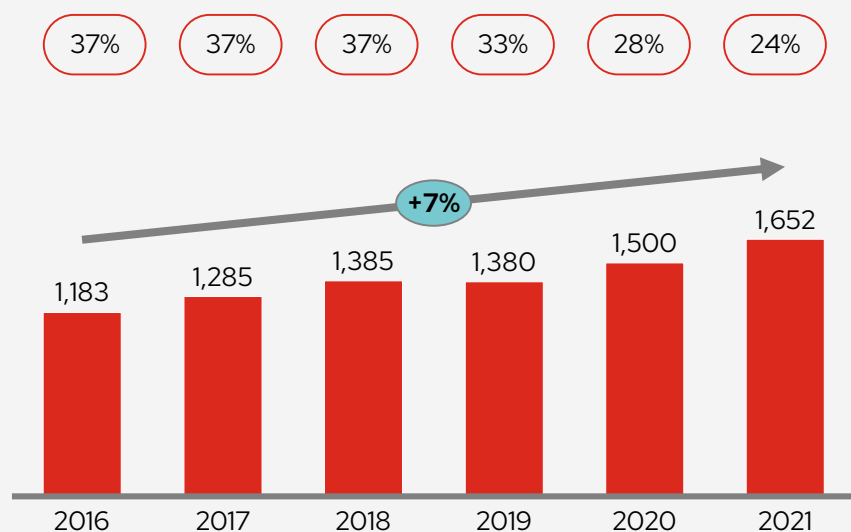
Shareholder as of 19 January 2022

Abu Dhabi Ports serves as the region’s premier facilitator of logistics, industry, and trade. It operates several clusters covering Ports, Industrial Cities & Free Zone, Maritime, Logistics, and Digital. Abu Dhabi Ports contributes 13.6% of Abu Dhabi’s non-oil GDP growth.

REVENUE EVOLUTION

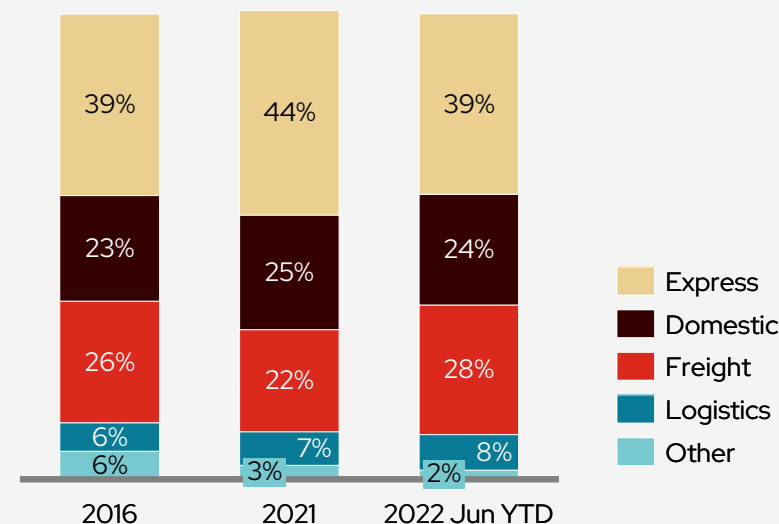
Our stated strategic objective is to grow the freight and logistics products to account for 50% of total group revenue in the next five years, while sustaining and growing the courier product as well.

Aramex Revenue Evolution [in USD millions]



xx GP Margin in % of revenues; in 2020 the company did a GP reclassification. The numbers presented here reflect the reclassification

Aramex Product Contribution to Revenue



INVESTMENT HIGHLIGHTS

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We have four well-defined business products which offer scale, diversification and an end-to-end service offering for customers, underpinned by a 40-year track record of successful operations.

aramex
express

62% of Revenue

aramex
LOGISTICS

36% of Revenue

aramex
domestic

aramex
FREIGHT



Product diversification

Aramex is a leading transportation player, with domestic and cross border expertise, as well as freight services across air, land and sea. Our Logistics business is leveraged strategically across our infrastructure to increase customer stickiness through supply chain services and 800k+ sqm in facilities across key markets in the Middle East and Africa.



Unlocking value

Operational efficiency and investments in state-of-the-art technologies are unlocking value and are a key profitability driver. Enhancements of our digital systems, automation and AI driven business decisions are fully integrated in our business strategy.



Competitive advantage

Our end-to-end service offering – across courier express, freight, warehousing and supply chain – is a distinct competitive advantage and a unique capability in many of our key markets. This integrated approach is valuable for our clients and is allowing them to benefit from our total transportation offering across all sectors.



Strategic shareholders

Strategic shareholders provide opportunities. Aramex has two strategic shareholders, Geopost / DPD and Abu Dhabi Ports that provide partnership opportunities for all product lines.



Growth prospects

Well -positioned to capture growth at a higher rate than the market, through expansion of trade lanes, and exposure to high growth verticals in emerging markets with solid GDP projections, where we have the right capabilities to win.



Inorganic growth

The under-geared balance sheet is a source of value. In an industry where economies of scale are important, value accretive acquisitions will be transformational for Aramex and the source of significant earnings accretion.

EXECUTIVE LEADERSHIP TEAM



MANAGEMENT TEAM

aramex



Othman Aljeda
Chief Executive Officer

A seasoned Executive in the logistics and transportation industry with over 27 years of experience.

Leading the successful development and execution of the company's long-term global business strategy.

Joined Aramex in March 1994.



Nicolas Sibuet
Chief Financial Officer

Over 26 years of experience across the shipping, oil & gas and aviation industries.

A proven track record of leading companies towards transformational growth with deep knowledge in various industry trends.

Joined Aramex in January 2022.



Mohammad Alkhas
COO – Logistics & Freight Forwarding

A veteran in the Logistics and Transportation industry with over 24 years of experience in leading large and diverse teams within the Freight Forwarding, Logistics and Supply Chain solutions, as well as Express and Last Mile.

Responsible for overseeing the Company's global logistics and freight operations, business development, improving operational efficiencies, and crucial process improvements.

With Aramex from 1997 to 2016; rejoined in August 2021.



Ala'a Saoudi
COO – Express

A seasoned Executive in the logistics and transportation industry with over 24 years of professional experience.

Responsible for overseeing the Company's global express operations, business development, improving operational efficiencies, and crucial process improvements
Joined Aramex in 1998.



Dr. Johannes Distler
Chief Strategy Officer

Over 17 years of professional experience

Responsible for ensuring the development and execution of Aramex's corporate strategy as well as the group's international expansion and M&A agenda.

An expert in performance improvement, restructuring and large-scale transformation projects. His track record includes leading restructuring, transformation and post-merger integration projects in sectors including transportation, tourism, logistics, consumer goods, and retail.

Joined Aramex in August 2021.

MANAGEMENT TEAM

aramex



Ayed Tadros
General Counsel

Senior General Counsel and certified board secretary with over 18 years of experience in corporate and commercial affairs, aviation and transportation law.

Experienced in corporate transactions, cross-border mergers and acquisitions, and joint ventures. He led and closed most of Aramex' acquisitions during the past 13 years.

In his current role, he is responsible for leading Aramex's global legal team and managing the relationship with capital market authorities in the UAE. With Aramex since March 2009.



Russell McKay
Chief Risk & Compliance Officer

Over 22 years of professional experience in the Risk Management & Compliance area.

Responsible for integrating and aligning various risk assurance areas including Enterprise Risk Management, Corporate & Trade Compliance, Health & Safety & Security and Insurance.

Joined Aramex in April 2019.



Raji Hattar
Chief Sustainability Officer

Over 32 years of professional experience.

Responsible for leading the company's ambitious Sustainability strategy aiming at building on the sustainable business model Aramex is committed to.

Leads Aramex's strategy to reduce operational CO2 emissions. As part of this, he has led Aramex's successful Solar Farm project for Amman operations, as well as two rooftop Solar Farms projects at Aramex Dubai Logistics City facilities.

Joined Aramex in November 1991.



Nadeem Baig
Chief Human Resource Officer

Over 19 years of professional experience in HR across various industries.

Well-rounded in all aspects of HR with deep knowledge in organizational restructures including acquisition, integration, decommissioning and divestment, development of high performance teams.

Joined Aramex in September 2021.



Michael Rich
Chief Marketing Officer

Over 16 years of professional experience in growth marketing, brand management, data insights, customer experience, communications and loyalty.

Responsible for building out Aramex's marketing function and enabling the Company's success across B2B and B2C Marketing, while ensuring that marketing will play a crucial role to help reposition Aramex while focusing on growing the business globally.

Joined Aramex in September 2020.

STRATEGIC FOCUS



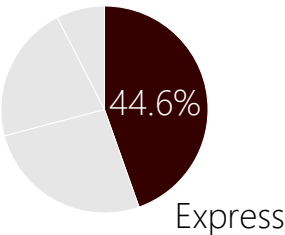
INDUSTRY TRENDS

Outlook '22-'26
(Simplified)

Share of Aramex revenues, 2021 (%)

Key trends (Selection)

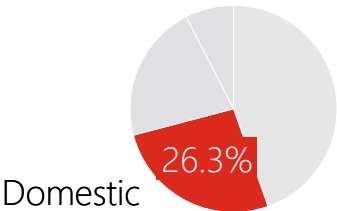
Express



- + Growth in cross-border ecommerce globally and in the GCC & MENAT regions
- Clients 'breaking down' supply chains towards B2B2C
- Slowdown of globalization & increasing 'nearshoring'



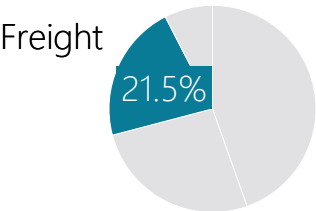
Domestic



- + Growth in cross-border ecommerce globally, and in the GCC & MENAT regions
- + Opportunity to act as a consolidator in the market
- High competition in Aramex's core geographies, many VC funded with focus on revenue not profits



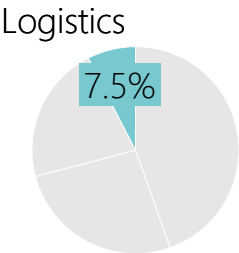
Freight



- + Volume growth expected from uptake in the GCC economy, particularly from high oil prices
- + Relatively lower competitive pressure
- Importance of global reach & vertical specialization



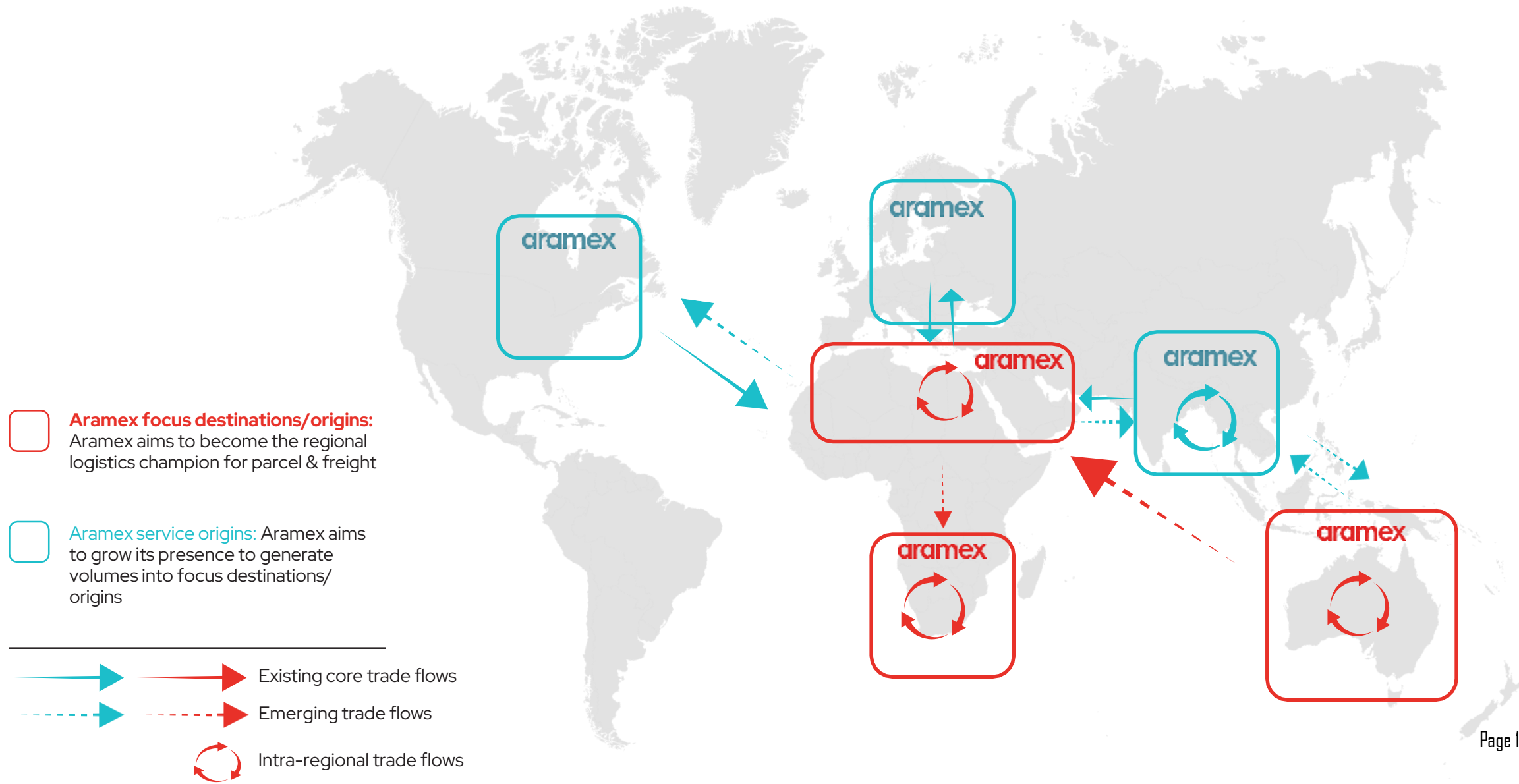
Logistics



- + Market leader opportunity in core geographies given industry fragmentation in the warehousing space
- + Strong growth with relatively low competitive pressure in core markets compared to Express/Domestic



GEOGRAPHIC FOCUS







VERTICAL PRIORITIES

aramex






Domestic and Int'l Express



-  E-commerce
-  Business to Business (B2B)
-  Small & medium sized enterprises (SMEs)
-  Dangerous goods / temperature-controlled shipments (e.g. Beauty)

Logistics and Freight Forwarding








-  E-commerce (incl. omnichannel)
-  Industrials
-  Healthcare & Pharmaceuticals
-  Retail including E-commerce
-  Automotive

CAPEX PRIORITIES

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We anticipate a cumulative CAPEX of ~650 mn USD by 2027. From 2022 – 2027 Capex will run at 3% to 5% of revenue per year.

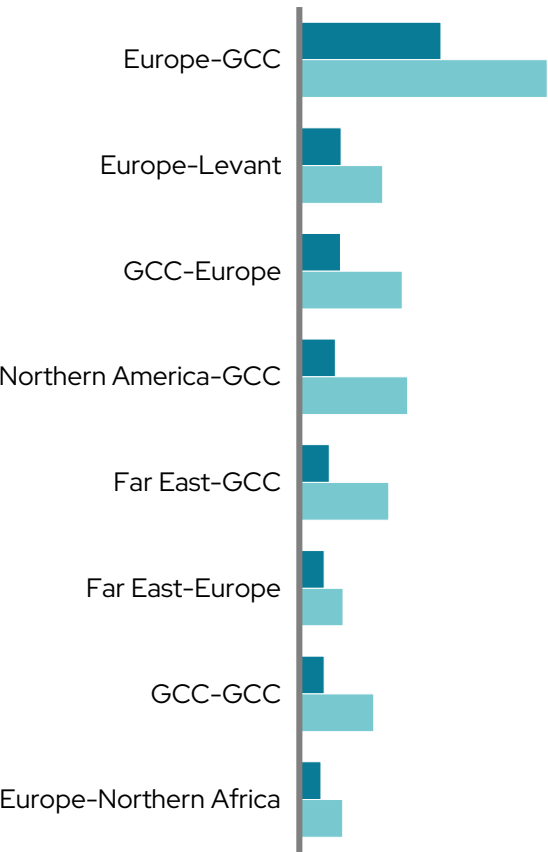
		CAPEX 2022-2027 650 mn USD	Major investments
Int'l Express/ Domestic		~100	<ul style="list-style-type: none">> Introduction and expansion of new hubs and gateways> Expansion of PUDO footprint globally> Implementation of automation and semi-automation in key markets> Introduction of mini hubs, new ground facilities, and innovation-related spend
Freight		~50	<ul style="list-style-type: none">> Growth of the healthcare vertical> Deployment of NVOCC as well as domestic freight trucks
Logistics		~150	<ul style="list-style-type: none">> Approximately USD 90 m allocated towards warehouse expansions in multiple core geographies (both new and existing)> Capabilities building in e-commerce, healthcare, and new value-added services such as micro- fulfillment
Corporate		~90	<ul style="list-style-type: none">> Investment into sustainability initiatives (e.g. solar)> Substantial investments into technology infrastructure, automation, digital touchpoints, etc.
Business as usual		~275	<ul style="list-style-type: none">> Sustaining capex for maintenance of existing facilities, equipment, etc.

CORE FREIGHT LANES

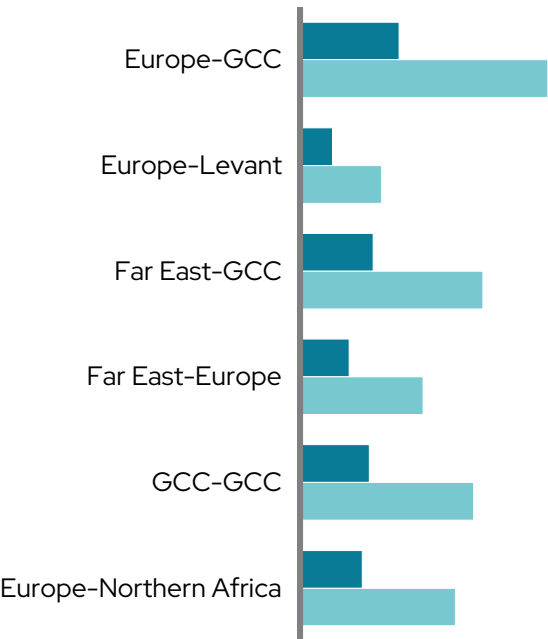


Top trade lanes to be developed – 2021 vs. 2026 (# of '000 shipments)

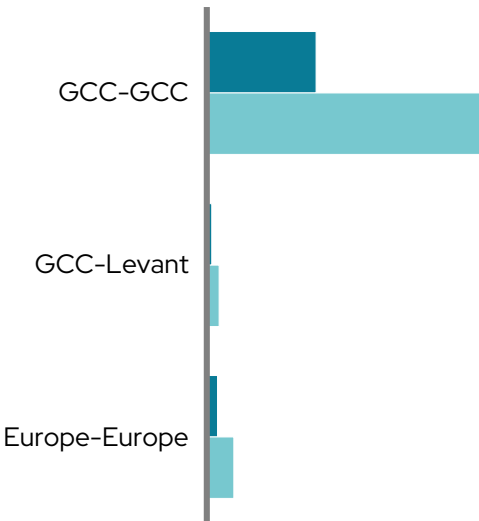
Air freight



Ocean freight



Land freight



M&A PRIORITIES

aramex

Int'l Express/Domestic



Freight



Logistics



M&A cornerstones

Acquisition purpose



- > Expand **footprint**
- > Enable market **consolidation** in core markets
- > Acquire **technology / know-how**

- > Grow the Freight product to **reach critical scale & market share** into core-markets; obtain access to cargo owners in service origins

- > **Capture market share** in key markets in Logistics

Geographic focus



- > Focus on **core markets** but very selectively consider acquisitions in **other markets** if synergies exist

- > Acquire **Freight capabilities** in core markets and in key service origins globally to gain economies of scale and market share

- > Focus on **three key markets to build scale** (UAE, KSA and Egypt)

We comply with the following international standards and strategies:

- UN Sustainable Development Goals
- United Nations Global Compact Principles
- Paris Agreement on Climate change
- And others

SUSTAINABLE DEVELOPMENT GOALS



Climate

- 10 In line with the UN SDG's and the Paris Agreement, **we are committed to Carbon Neutrality by 2030 and Net Zero by 2040**
- 10 Thus we are setting a verifiable science based **targets at 1.5 degrees for both scope 1 and 2** (~42% reduction in emissions by 2030 vs. 2020) and at **2.0 degrees for scope 3** (~25% reduction in emissions by 2030 vs. 2020)



Social Impact

- 10 Being an active corporate citizen Aramex has always been part of the communities it is operating in
- 10 Aramex managed to reach **more than 1 million beneficiaries in 2021**, through different programs that are implemented in partnerships with various international and national partners
- 10 Our **goal is to keep increasing this number by 5% year over year every year until 2030**



Governance

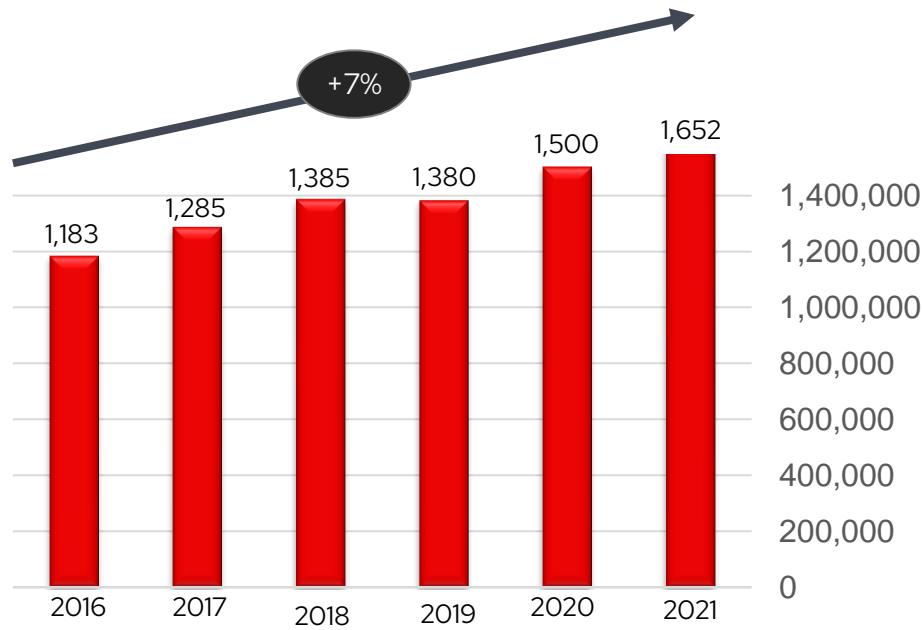
- 10 The multi-stakeholder nature of our business imposes on us to comply with all national and international laws and regulations
- 10 A major focus is placed on the Human and Labor Rights related issues where **we commit to embed all the HR principles in our business processes and training of our staff as well as stakeholders**
- 10 **We commit to measure our performance against these standards**

FINANCIAL HIGHLIGHTS

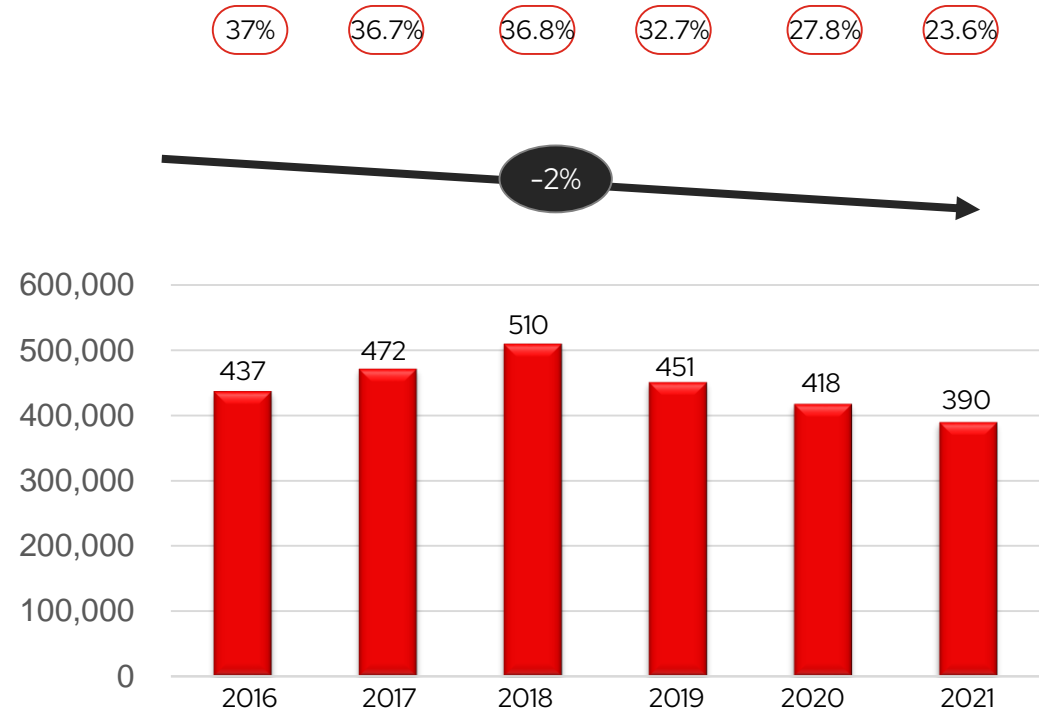
FINANCIAL ASSESSMENT

Group revenue and gross profit overview, 2016-2021 [USD m]

Revenue



Gross profit

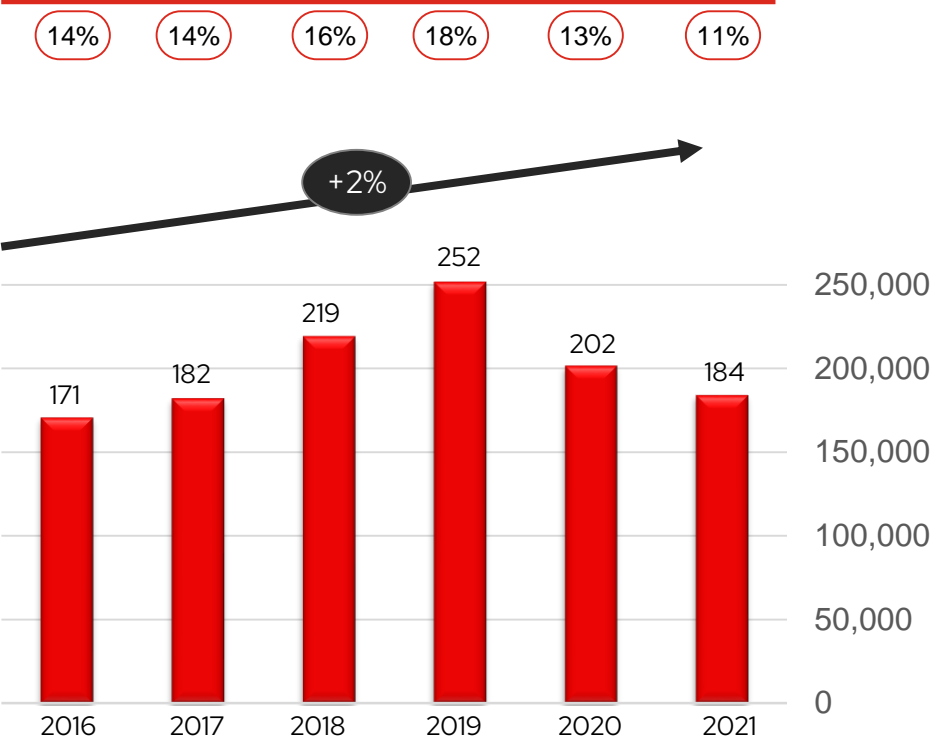


xx Margin in % of revenues

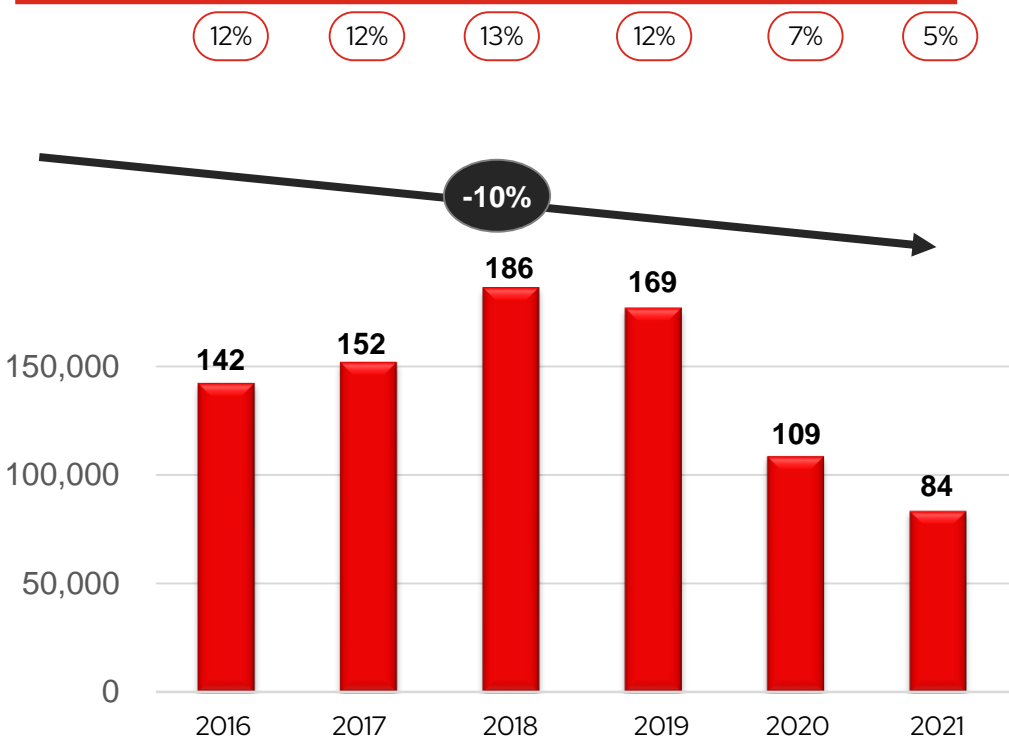
FINANCIAL ASSESSMENT

Group EBITDA and EBIT overview, 2016-2021 [USD m]

EBITDA



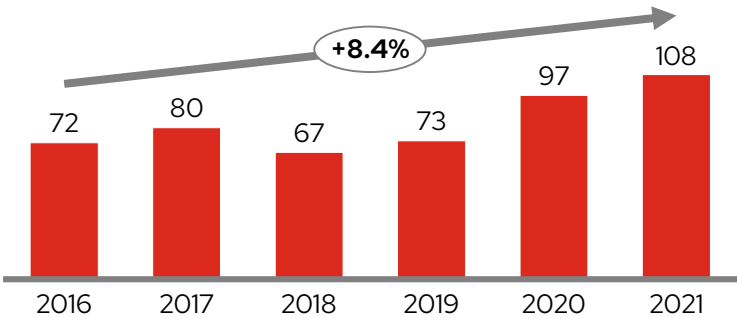
EBIT



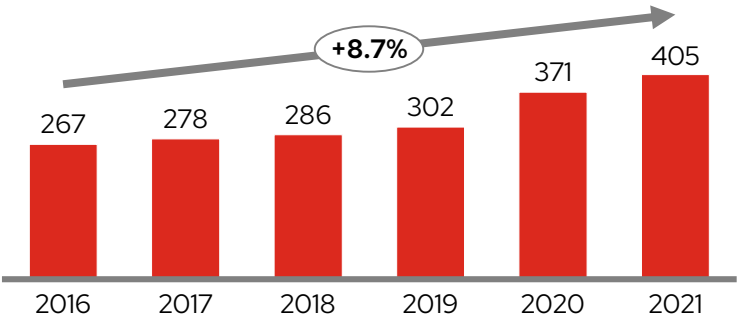
xx Margin in % of revenues

Revenue and Volumes by year, 2016-2021

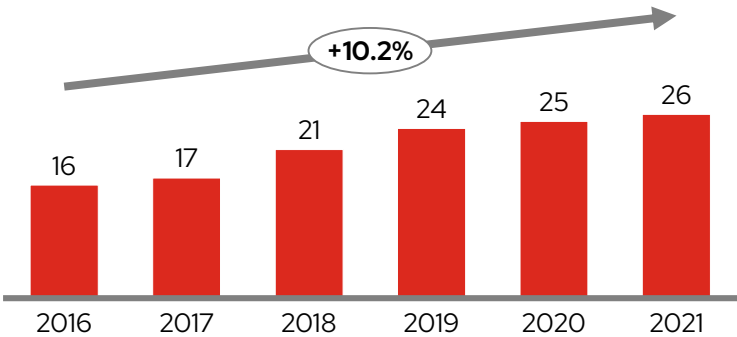
Domestic Volumes [million shipments]



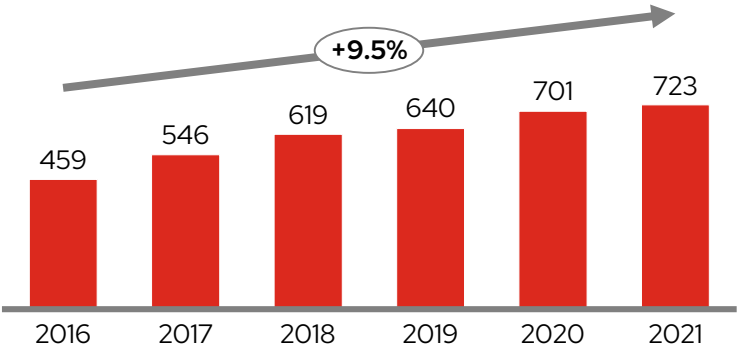
Domestic Revenues [million USD]



Express Volumes [million shipments]

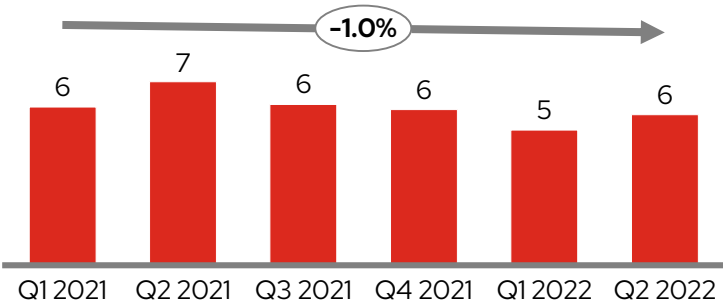


Express Revenues [million USD]

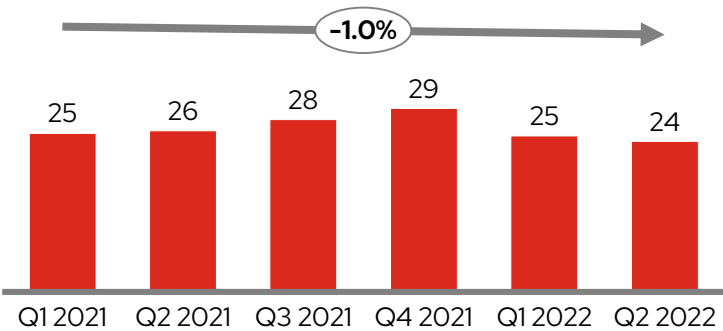


Volumes and Margins by Quarter (2021-2022)

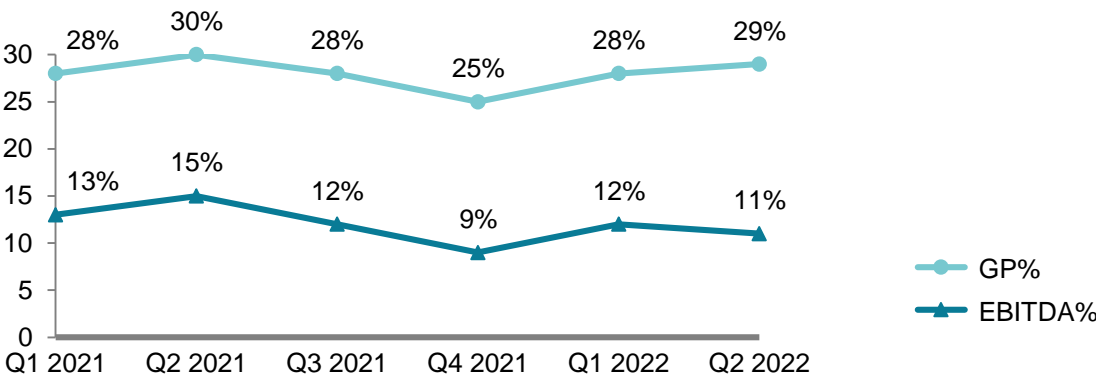
Express Volumes [million shipments]



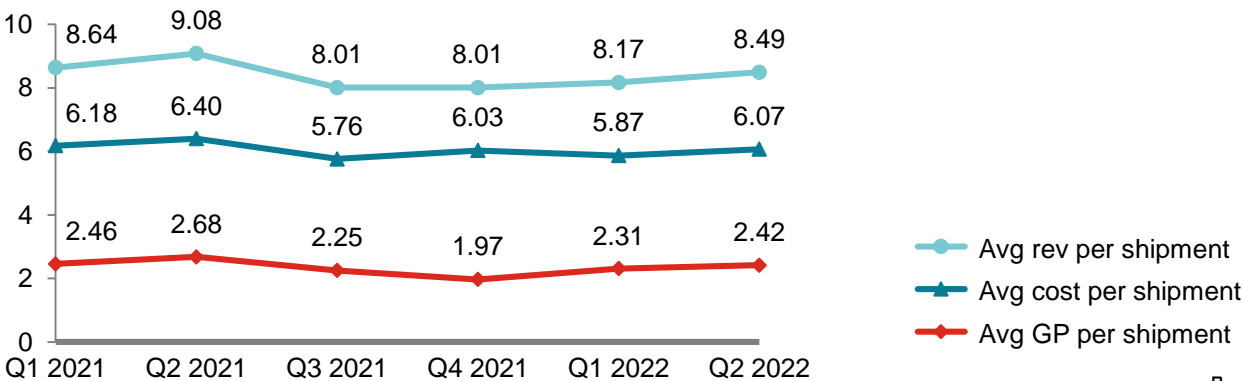
Domestic Volumes [million shipments]



Courier Segment Margin



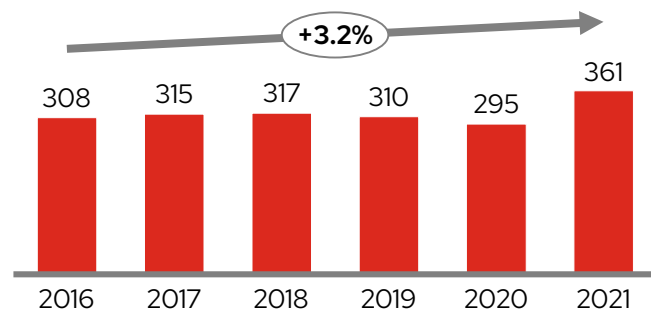
Courier Segment per shipment data [in USD]



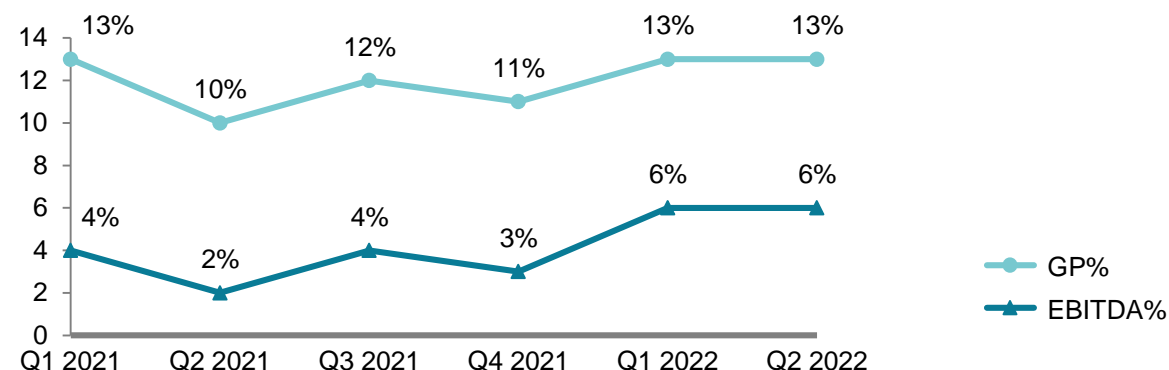
FREIGHT FORWARDING PRODUCT

aramex

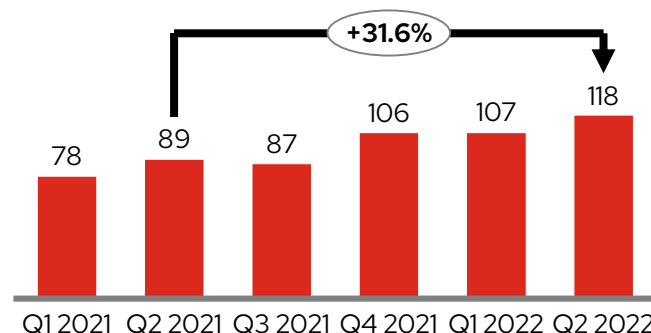
Freight Forwarding Revenue [USD million]



Freight Forwarding Margins



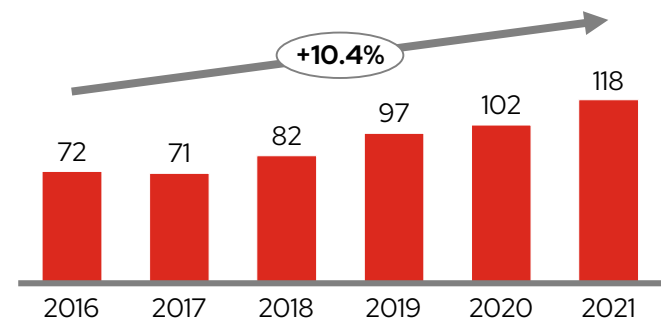
Freight Forwarding Revenue [USD million]



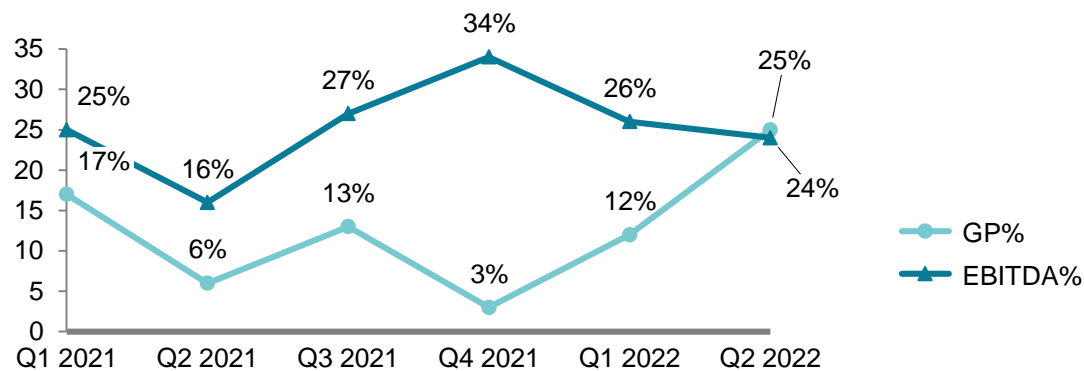
Freight Forwarding Volumes

	Q2 2022	Q2 2021	QoQ	H1 2022	H1 2021	YoY
Land freight (FTL)	6,768	5,981	13%	14,038	11,932	18%
Land Freight (LTL KGs)	7,755,561	7,394,215	5%	15,773,676	13,791,148	14%
Sea Freight (FCL TEU)	7,179	9,183	-22%	15,398	17,849	-14%
Sea Freight (LCL CBM)	4,066	28,129	-86%	9,396	41,281	-77%
Air Freight (KGs)	16,897,577	11,538,110	46%	30,310,592	23,066,952	31%

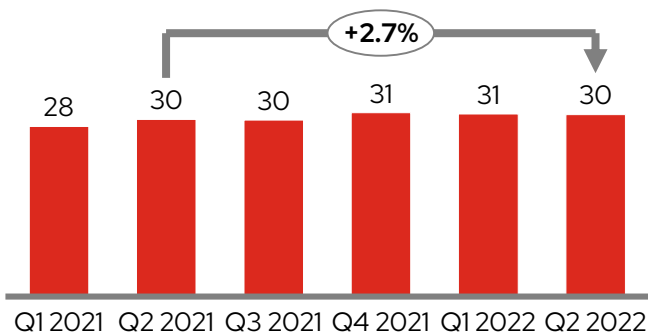
Logistics Revenue [USD million]



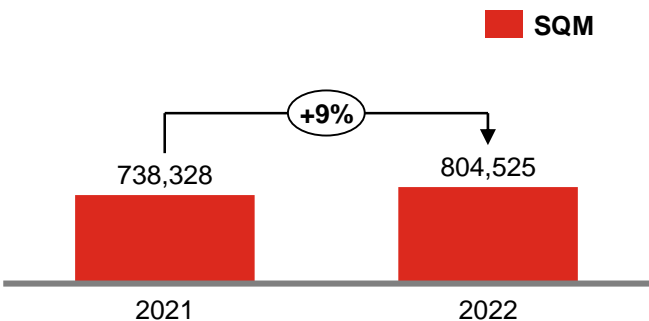
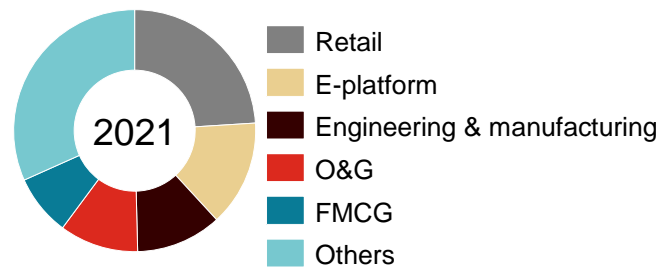
Logistics Margins



Logistics Revenue [USD million]



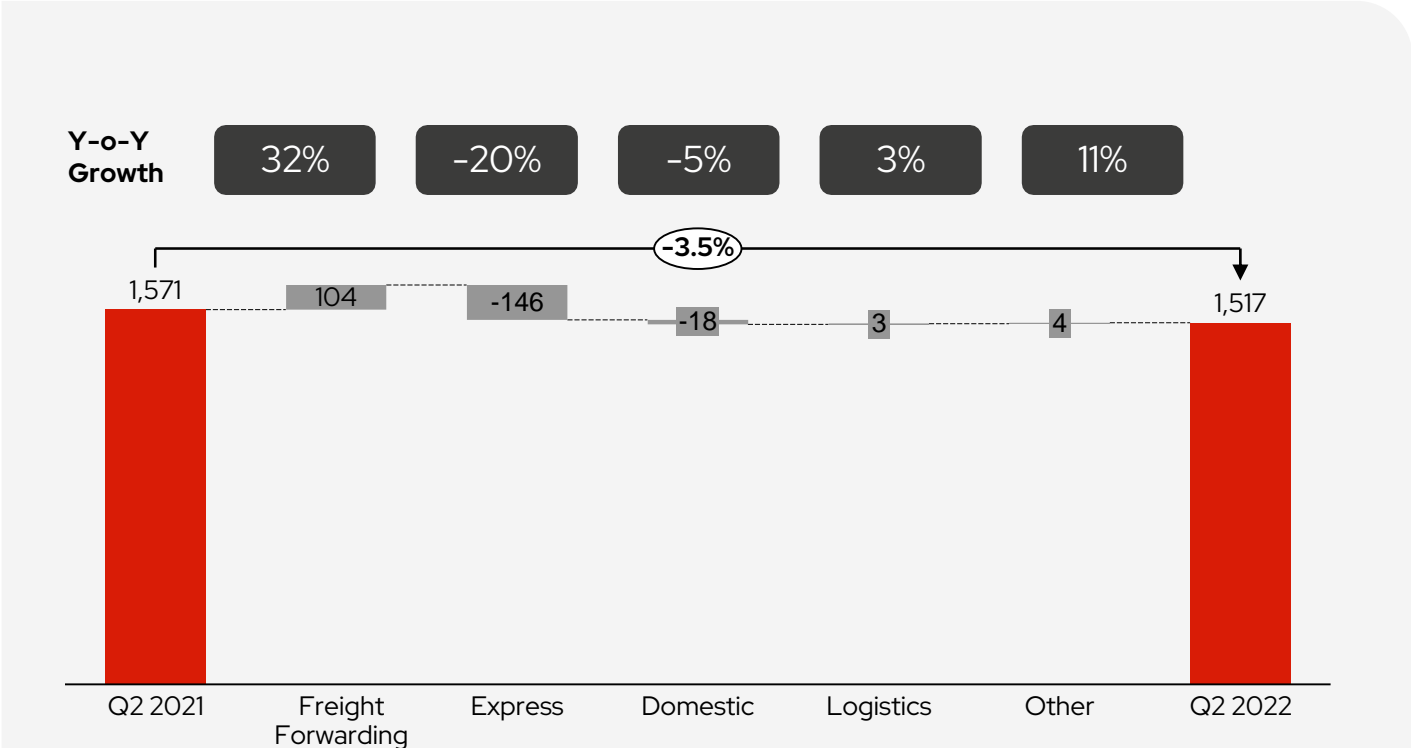
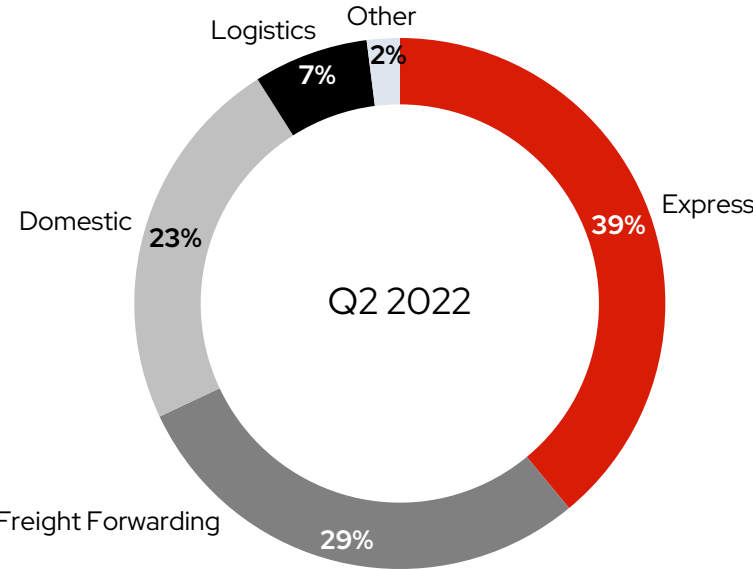
Logistics top revenue generating sectors and sqm evolution



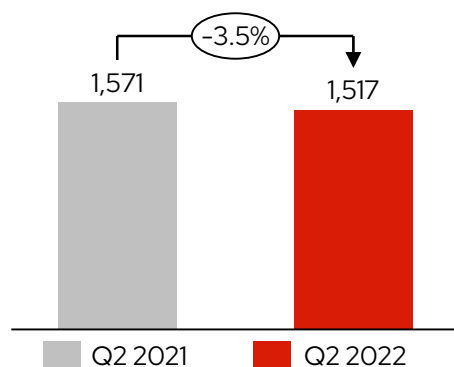
The Aramex logo is positioned in the top right corner of the image. It consists of the word "aramex" in a white, lowercase, sans-serif font. The background of the entire image is a photograph of a shipping yard filled with stacks of intermodal containers. In the foreground, a red Aramex container is mounted on a truck chassis. The container has the Aramex logo and the slogan "delivery unlimited" in white. It also features technical specifications and a caution label. In the background, a crane is lifting a container, and the sky is overcast.

Q2 2022 HIGHLIGHTS

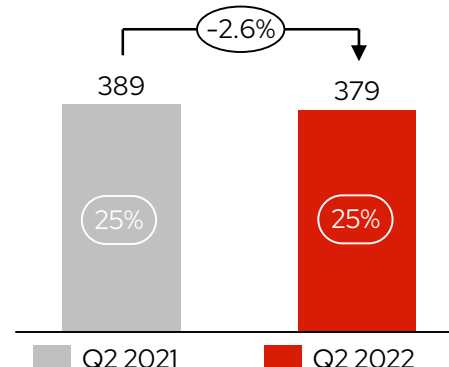
Revenues by Segment (AED m)



Revenue (AED m)



Gross Profit (AED m)



Management Commentary

Q2 2022 Revenue declined 3.5% YoY to AED 1.52 billion due to lower Courier volumes, which was partially offset by strong growth in the Logistics and Freight Forwarding business.

The decline in volumes is in line with the global industry trend, driven by a softness in e-commerce activity compared to Covid years 2020, 2021 as well as the new macro economic environment. E-commerce fundamentals remain strong.

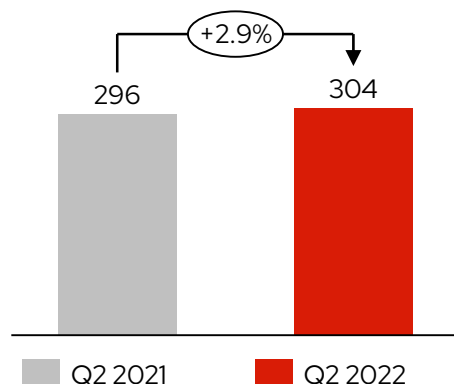
Increased activity in Industrials, Retail, Pharmaceuticals, and SMEs are contributing positively to the Freight-Forwarding and Logistics business.

The company's focus on driving quality revenue and operational efficiency delivered a stable GP margin of 25%.

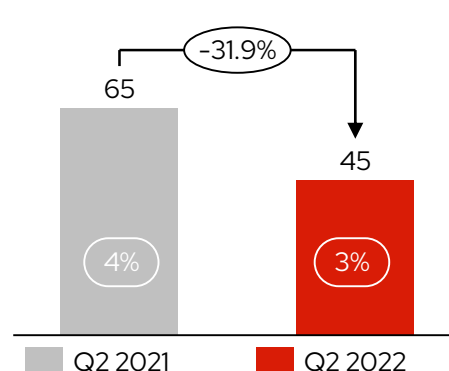
Net profit for Q2 2022 was mainly impacted by the decline in revenue and the increase in overheads, due to M&A legal and consultancy fees, new hires and salary increments. The company was also impacted by the FX devaluation of the Lebanese Pound and Egyptian Pound.

Robust balance sheet, conservative leverage, and strong cash position underpin expansion and M&A plans, investment in digital and tech infrastructure.

Total Overheads (AED m)



Attributable Net Profit (AED m)



XX Margin in % of revenues

Regions

GCC			
REV	588.4		39%
Rev GRTH	37.7		7%
GP	125	↑	18%
Volumes	9,703,276	↓	-5%

MENAT			
REV	198.9		13%
Rev GRTH	0.8		0.4%
GP	57.1	↓	-5%
Volumes	4,607,854	↑	1%

SS & Africa			
REV	89.2		6%
Rev GRTH	6.3		8%
GP	35	↑	30%
Volumes	1,565,519	↓	-3%

Europe			
REV	196.9		13%
Rev GRTH	-8.1		-4%
GP	34	↓	-5%
Volumes	1,468,742	↑	4%

South Asia			
REV	134.4		9%
Rev GRTH	7.1		6%
GP	20	↑	10%
Volumes	1,025,738	↑	12%

North Asia			
REV	94.6		6%
Rev GRTH	-85.5		-47%
GP	26	↓	-48%
Volumes	492,270	↓	-56%

America			
REV	76.5		5%
Rev GRTH	1.7		2%
GP	11	↑	42%
Volumes	1,186,564	↓	-0.5%

Oceania			
REV	130.4		9%
Rev GRTH	-13.6		-9%
GP	32	↓	-23%
Volumes	9,981,331	↓	-17%

Balance Sheet Highlights

			Movement	
	30 Jun 2022	31 Dec 2021	Variance	Change %
Current assets	2,049	2,283	-234	-10%
Assets held for sale	5	11	-6	-55%
Non-current assets	3,095	3,107	-12	0%
Total assets	5,148	5,400	-252	-5%
Current liabilities	1,490	1,618	-128	-8%
Liabilities held for sale	2	5	-3	-61%
Non-current liabilities	1,123	1,101	22	2%
Total liabilities	2,614	2,724	-110	-4%
Non-controlling interest	10	11	-1	-9%
Shareholders' equity	2,524	2,665	-141	-5%

All amounts are in AED Millions

Financial Ratios

	Q2 2022	Q2 2021		HY 2022	HY 2021	Movement	
						QoQ	YOY
Gross Profit Margin %	25.0%	24.7%		24.4%	24.9%	0.3%	-0.5%
EBIT %	4.2%	6.3%		4.7%	6.0%	-2.1%	-1.3%
EBITDA%	10.3%	12.3%		10.9%	12.1%	-2.0%	-1.2%
Net Profit Margin %	2.9%	4.2%		3.1%	3.7%	-1.2%	-0.6%
EPS (AED)	0.030	0.044		0.063	0.076	-0.014	-0.013
Debt/Equity %	-	-	-	50.2%	60.4%	-	-10%
Debt to Equity (Excluding IFRS 16)	-	-	-	11.5%	26.6%	-	-15.1%
Debt TO EBITDA	-	-	-	1.6	1.7	-	-0.1
Debt to EBITDA (Excluding IFRS 16)	-	-	-	0.5	1.1	-	-0.6

A low-angle shot of a male Aramex delivery person wearing a red cap and shirt, looking upwards against a cloudy sky while holding two large white boxes with the Aramex logo.

ARAMEX STOCK

aramex

ARMX STOCK AT A GLANCE



Listed on Dubai
Financial Market (DFM)
in 2005



INDEX
INCLUSIONS



ESG Reporting
Standards

USD 1.5bn
MARKET CAP

49.7% FREE
FLOAT

BLOOMBERG
CODE: ARMX.UH
REUTERS CODE:
ARMX.DU

FTSE EM INDEX
FTSE4Good INDEX

MSCI EM Small
Cap INDEX

S&P Hawkamah
ESG PAN Arab / UAE
index

International Integrated
Reporting Council
(IIRC) Framework

United Nations
Global Compact
Principles

United Nations
Sustainable
Development Goals

GRI Sustainability
Reporting Standards

FOL Developments

- Based on authorization of the General Assembly on 21 April 2022, on Wednesday, 27th April 2022 the Board of Directors of Aramex PJSC (“Aramex”) (“the Company”) held a meeting by circulation and passed a resolution to amend Article (6) of the Company’s Articles of Association to remove restrictions related to foreign investment and increase the Company’s Foreign Ownership Limit (“FOL”) to 100% from 49%.
- Aramex obtained all approvals from the Securities and Commodities Authority to remove the restrictions related to foreign investment and therefore, to increase the foreign ownership limit from 49% to 100% effective Monday, 30 May 2022.
- Aramex is the first onshore UAE company listed on the Dubai Financial Market (DFM) to allow for full ownership of its free-floating shares by foreign investors. This decision comes in line with Aramex’s global growth ambitions and commitment to unlock greater value for all shareholders. With a clear strategic roadmap for growth, Aramex is seeking to further connect the world and facilitate global trade.
- Lifting foreign ownership limits on its stock will provide all investors with the opportunity to invest in the Company as it embarks on the next stage of growth and expansion.
- Aramex is a constituent of the FTSE Emerging Market Index, the FTSE4Good Index and the MSCI Small Cap Emerging Market Index. The change in foreign ownership is expected to increase the stock’s available foreign room which would result in an increase of the stock’s weight in these indices, followed by an increase in passive money flows.



APPENDIX BOARD STRUCTURE

ARAMEX BOARD OF DIRECTORS STRUCTURE



Aramex's Board of Directors comprises of 9 non-executive independent members elected by the General Assembly. The following table demonstrates the structure of Aramex's current Board, including its members' status, date of accession to the Board, and their Board Committees' membership:

Name	Independent/ Non-Independent	Executive/ Non-Executive	Date of Accession to the Board	Position on Board of Directors	Audit Committee	Nomination & Remuneration Committee	Strategy Committee
Mr. Mohamed Alshamsi	Independent	Non-Executive	2020	C			
Mr. Benjamin Démogé	Independent	Non-Executive	2022	VC	M		C
Mr. Arif Albastaki	Independent	Non-Executive	2019	M		M	M
Mr. David Haglund	Independent	Non-Executive	2020	M	M		M
Ms. Fatma Hussain	Independent	Non-Executive	2020	M		M	
Mr. Fahad Al Qassim	Independent	Non-Executive	2020	M	C		
Mr. Murtaza Hussain	Independent	Non-Executive	2020	M			M
Mr. Omar Alhashmi	Independent	Non-Executive	2020	M		C	M
Mr. Yves Delmas	Independent	Non-Executive	2022	M			

C = Chairman

VC = Vice Chairman

M = Member

A red Aramex truck is driving on a multi-lane highway that curves through a landscape of trees with autumn foliage. The sun is low on the horizon, creating a warm, golden glow across the sky and the road. The truck has the Aramex logo and the slogan 'delivery unlimited' on its side. The overall scene conveys a sense of reliable, sustainable logistics.

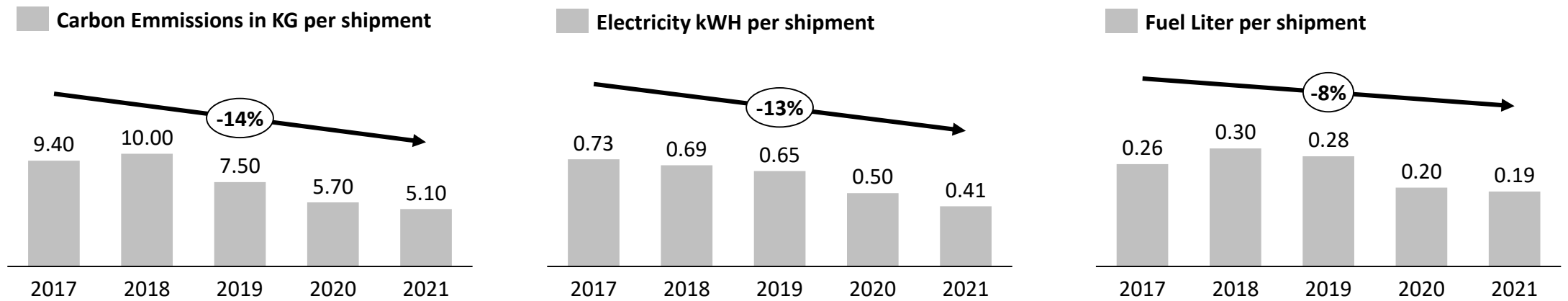
APPENDIX

Sustainability Data

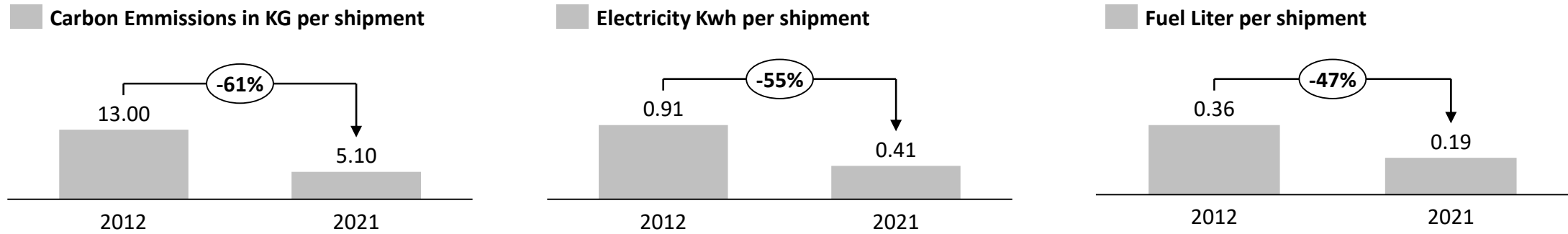
REDUCING OUR IMPACT ON THE ENVIRONMENT

As a logistics and shipping company, we have an impact on the environment around us. Therefore, we proactively take steps to measure, manage, and mitigate this impact, while also investing in solutions, awareness building, and knowhow.

Five year trend



2021 vs. base year 2012



CARBON EMISSIONS

Year	2012	2018	2019	2020	2021
Emissions(TCO2e)					
Scope1	37,100	49,903	56,769	59,334	64,414
Scope2	22,885	30,911	42,501	39,326	31,008
Scope3	456,306	606,088	651,747	628,684	573,836
Total Emissions	516,291	686,902	751,018	727,334	669,258

Aramex does not own planes or ships, and leases the majority of its ground infrastructure which includes the truck fleet and warehouses. Therefore, domestic shipping is captured under Scope 1 and 2 and international express and freight shipping under Scope 3.

APPENDIX

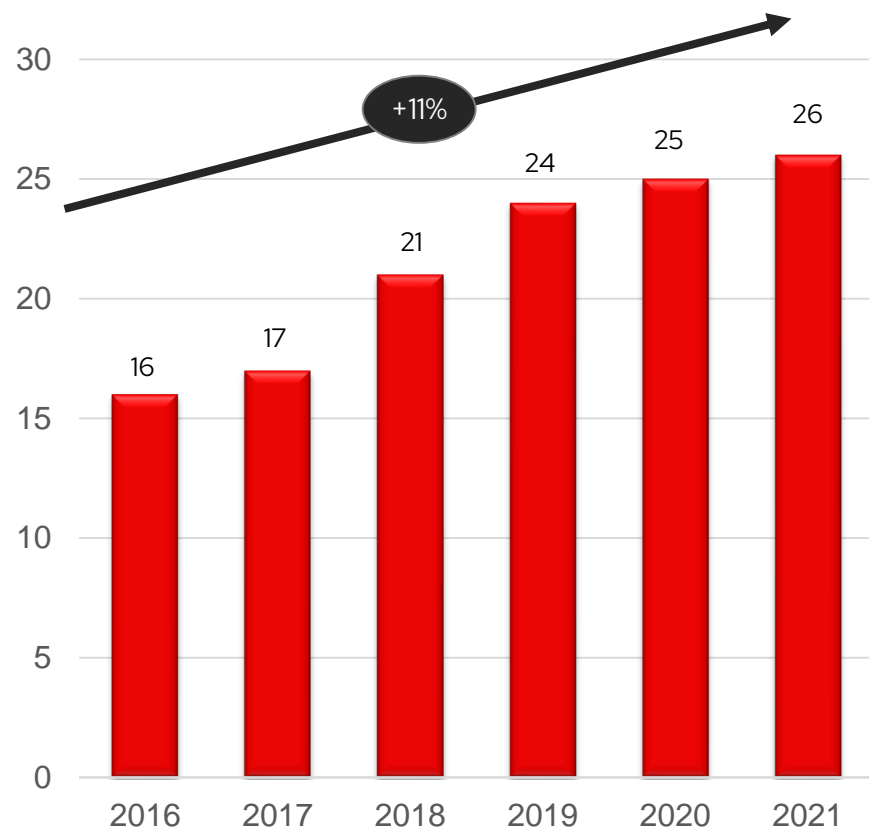
Product offering



aramex

EXPRESS

Consistent volume growth cross border



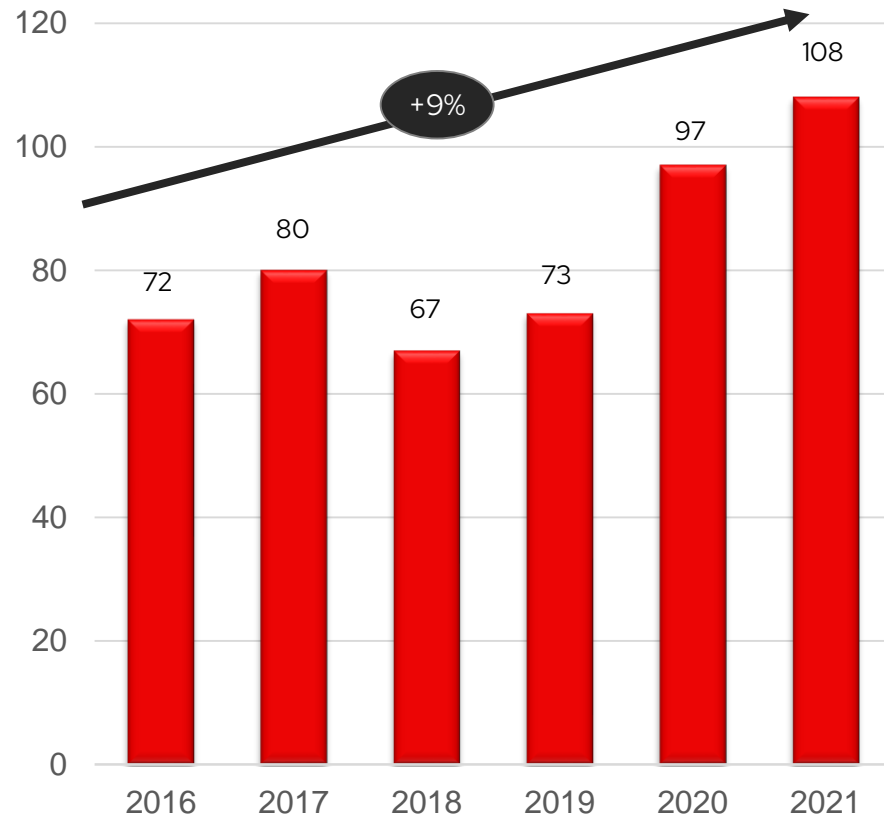
Number of shipments in millions

<p>Import Express</p>	<p>Dangerous Goods Handling</p>	<p>Import Unlimited</p>	<p>Drop & Ship</p>	<p>International Returns</p>
<p>Priority Express</p>	<p>Value Express</p>	<p>Ecommerce from Free Zones</p>	<p>Ecommerce with multiple payment methods</p>	<p>FRDM (Free Domicile)</p>
<p>Shop & Ship</p>	<p>Temperature controlled shipping</p>	<p>Handling biological shipments</p>	<p>Customs charges calculation</p>	

Select services are available in select markets

DOMESTIC

Consistent volume growth in domestic markets



Number of shipments in millions

<p>Same Day delivery</p>	<p>Next Day delivery</p>	<p>Dedicated services</p>	<p>Leave-At-Door Service</p>	<p>Click & Collect</p>
<p>Aramex Fleet Solution</p>	<p>Aramex SPOT</p>	<p>ID Verification & Biometric based deliveries</p>	<p>Personalized deliveries</p>	<p>Mobile Outlets</p>
<p>Mail Room Services</p>	<p>Aramex Lockers</p>	<p>Temperature controlled deliveries</p>	<p>Drop Box</p>	
<p>Heavy shipments service</p>	<p>Customer Initiated Returns</p>	<p>Reverse Logistics</p>		

Select services are available in select markets



LAND FREIGHT

Aramex has one of the largest and most advanced land freight networks in the Middle East, United Kingdom and Ireland.

Modern fleets equipped with GPS-tracking technology, scheduled services, HSE approved and strategically-located terminal hubs, all combine to make Aramex land freight a smart and cost-effective shipping alternative.

Ireland. UK. Egypt. Saudi Arabia. Jordan. Bahrain. UAE. Qatar. Oman. Kuwait. Bahrain. Australia. Turkey. India. South Africa.



SEA FREIGHT

Aramex provides comprehensive ocean freight forwarding services backed by our global network of offices covering key ports and using first class shipping lines.

Whether it's import or export, consolidated or project cargo, we are more than capable of catering to all your requirements. Aramex offers Break Bulk Movements, LCL and FCL services and handles over sized and project cargo.

China. Singapore. India. Australia. Kenya. Tanzania. Nigeria. Ghana. Egypt. UAE. Saudi Arabia. USA. Germany. Italy. Netherlands.



AIR FREIGHT

Aramex offers a global and cost-effective solution for all your air freight needs. Utilizing a worldwide network spanning the corners of the globe, our teams of cargo professionals always provide global services and local expertise to ensure complete transportation and smooth clearance. Aramex Air Freight provides Door to Door Multimodal solution with Global carrier contracts and offering flexibility in rates and transit time. Australia. China. Hong Kong. Singapore. USA. Canada. UK. Netherlands. Ireland. France. Germany. Italy. Saudi Arabia. UAE. Kuwait. Bahrain. Qatar. Algeria. Jordan. Morocco. Sudan. Lebanon. Turkey. Kenya. Uganda. Nigeria. Tanzania. Ghana. South Africa

Aramex is a major global key account client for some of the top airlines in the world.



+23K FTL +27M KG LTL GLOBAL COVERAGE

+30K FCL TEU +179K LCL CBM GLOBAL COVERAGE

+49M KG AF GLOBAL COVERAGE



CROSS BORDER EXPERTISE

CUSTOMS BROKERAGE & COMPLIANCE



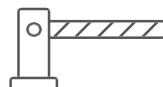
Comprehensive customs services
for Air, Land and Sea



Global coverage - Dedicated
Customs team



Firsthand information in change
in regulations



Aramex Own offices at major
borders



HSE Certified



OGA Services (consulates, foreign
affairs, various ministries)



Chamber services - In house Chamber
Certificate of origin Printing

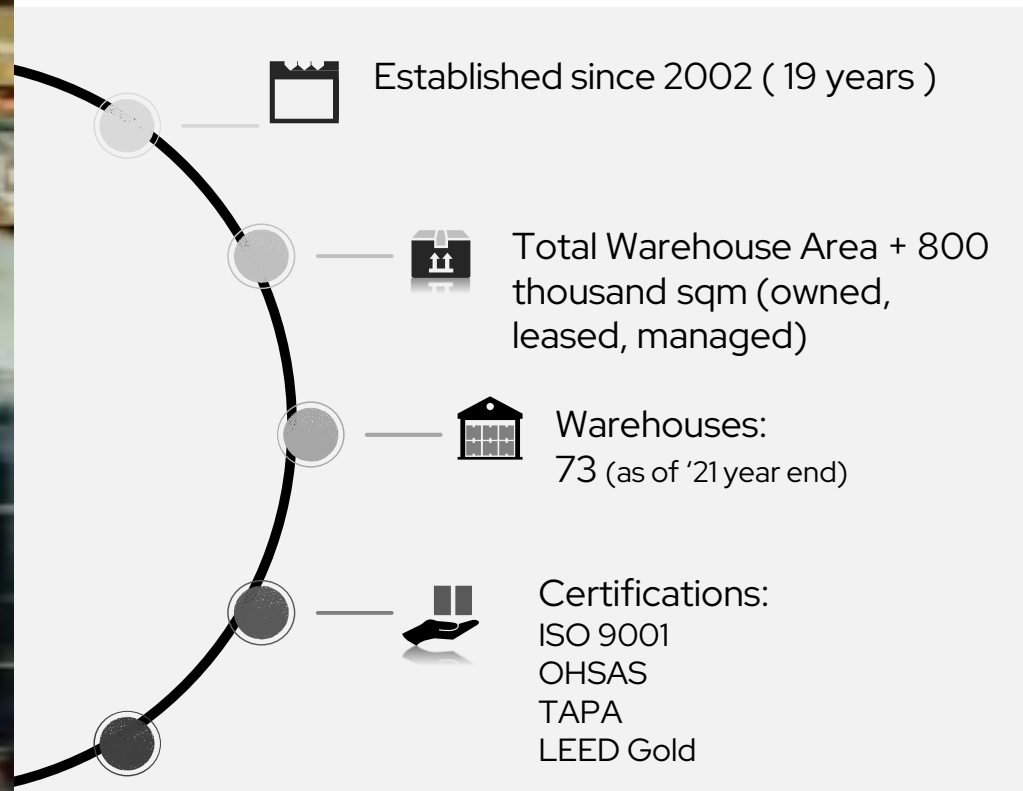


E Archiving of confidential
documents



Flexibility in customs duty and
taxes

GLOBAL LOGISTICS CAPABILITIES



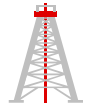
Top Revenue generating sectors



O&G



FMCG



Telecommunication



Fashion



Ecommerce



Electronics



Healthcare

Warehousing IT Capabilities

- Serial number capturing
- Expiry date mgt
- RF scanner capabilities
- Electronic data interchange (EDI)
- Real-time inventory monitoring

Services Available

- Warehousing Storage
- Value added services
- Labeling
- Pick and pack
- Scanning operations
- Ecommerce fulfillment
- Facility management (external warehouses)

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