

The Aramex logo consists of the word "aramex" in a bold, white, lowercase sans-serif font, set against a solid red rectangular background. A thick red vertical bar is positioned on the far left side of the page.

aramex

Corporate Governance Report 2017

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About Aramex

Since its foundation in 1982, Aramex has grown to become a global leader in the logistics and transportation industry, recognized for its customized and innovative services for businesses and consumers. Listed on the Dubai Financial Market (DFM) and headquartered in the UAE, our location bridges the path between East and West, enabling us to reach more customers with the provision of effective logistics solutions worldwide.

Our unique asset-light business model and commitment to innovation underpin every strategic decision we make. This has proved highly successful, allowing us to adapt swiftly to challenging market conditions, execute last-mile delivery solutions, develop new products and services, and respond quickly to the continual changes in customer preferences.

Our breadth of services, including international and domestic express delivery, freight forwarding, logistics and supply chain management, e-commerce, and record management extend our considerable reach. We remain committed to further enhancing our global operations and pursuing more opportunities for future business growth and advancement.

We currently have business operations in 604 cities across 71 countries worldwide and employ over 18,000 professionals. Factoring in the 40 alliances we have with leading international express and logistics providers as part of the Global Distribution Alliance (GDA), our network expands to more than 12,000 offices and 66,000 employees across 240 countries.

We live in an era where technology transforms and influences our daily lives more than ever before; as a result, technological innovation is critical to our success. By acquiring or partnering with domestic-focused logistics companies that have strong local networks, we are strategically leveraging technology for better and more efficient last-mile delivery solutions. This approach has significant benefits, and that's why we consider ourselves a technology-driven enterprise, selling transportation and logistics solutions without owning heavy assets. We also believe that investing in technologies in the field of e-commerce is key to the movement of goods and services efficiently whilst maintaining our market-leading position.

In order to grow a truly sustainable business, it is crucial that we utilize our core competencies to enhance a positive impact as active citizens in the communities in which we operate.

Our "Delivering Good" platform is active in over 140 educational, social and environmental projects worldwide, and we have partnered with many international and local organizations dedicated to similar causes. We are proud of the partnerships we have with the communities in which we operate, as well as the contributions to their sustainable economic development.

To that end, we are actively developing a culture where innovation can thrive. With continuous investment in our people, technology, infrastructure, and the implementation of innovative solutions, we satisfy our customers' evolving needs and deliver the maximum value to our stakeholders, along with maintaining partnerships with local communities.

1. Governance Practices

As a listed company in the Dubai Financial Market, Aramex corporate governance practices are guided by the “The Chairman of Authority's Board of Directors' Resolution No. (7 R.M) of 2016 Concerning the Standards of Institutional Discipline and Governance of Public Shareholding Companies”.

Being aware of its responsibilities towards its shareholders, Aramex is committed to applying the best governance practices derived from the company's values, by having an effective management that is able to deliver on short-term and long-term commitments in a framework of oversight and transparency.

Aramex applies all provisions of the “SCA's Chairman Resolution No. (7 R.M) of 2016 Concerning the Standards of Institutional Discipline and Governance of Public Shareholding Companies”. This report aims to demonstrate the approach and extent of corporate governance implementation by the Board of Directors and executive management of Aramex, and their commitment to continue applying the same in the years to come.

2. Dealings of Board Members and their First-Degree Relatives in Securities of the Company

The Board follows the “Insider Trading Policy for Securities Issued by Aramex PJSC”. This policy applies to all transactions in Aramex securities by Board Members and employees. This policy also applies to transactions in the securities of Aramex's subsidiaries and associate companies.

The Board of Directors and employees are authorized to carry out the purchase and sale of Aramex securities in line with the provisions of this policy. Any transactions not effected pursuant to this policy will be deemed null and void. For more details about this policy, please refer to Appendix (A) of this report.

The Directors of the Board are aware of their obligation to disclose their transactions in the securities of Aramex, and they are committed to comply with all the requirements of the Securities and Commodities Authority and the Dubai Financial Market.

Based on the annual declaration forms signed by the Directors of the Board, the following table demonstrates the dealings of the board members and their first-degree relatives in the securities of Aramex during 2017:

Board of Directors' Members as of December 31st, 2017:

Board Member	Position	Board Member Dealings			Dealings of Board Member's Relatives			
		Total Selling	Total Buying	Number Shares as of December 31 st	Relation	Total Selling	Total Buying	Number of Shares as of December 31 st
Mr. Abdullah Al-Mazrui	Chairman	None	None	12,381,872 (Mazrui Investments LLC of which Mr. Al-Mazrui personally owns majority stakes)	None	None	None	None
Ms. Christine Holgate* (Representing Australia Post Transaction Services Pty Ltd)	Vice Chairman	None	None	147,343,204 (Australia Post Transaction Services Pty Ltd)	None	None	None	None
Mr. Mohamed Alabbar**	Director	None	None	None (Does not own shares directly)	None	None	None	None
Mr. Fadi Ghandour	Director	None	3,172,559	3,172,559	None	None	None	None
Mr. Hussein Hachem***	Director	None	None	8,390	Wife	None	None	7,866
Mr. Ahmed Al-Badi	Director	2,928,200	None	None	None	None	None	None
Mr. Ayed Aljeaid	Director	None	None	3,217,431	None	None	None	None
Mr. Mohamed Alsuwaidi	Director	None	None	None	None	None	None	None
Mr. Ramez Shehadi	Director	None	None	None	None	None	None	None

Board members who resigned or did not nominate themselves in 2017[^]:

Mr. Ahmed Fahour* (Representing Australia Post Transaction Services Pty Ltd)	Director	None	None	147,343,204 (Australia Post Transaction Services Pty Ltd)	None	None	None	None
Mr. Tariq Bin Hendi**	Director	-	-	-	-	-	-	-
Mr. Helal Al-Marri****	Director	None	None	None	None	None	None	None
Mr. Mana Al-Mulla****	Director	None	None	None	None	None	None	None

* Australia Post Transaction Services Pty Ltd. decided to appoint Ms. Christine Holgate as its representative on the Board of Directors, replacing Mr. Ahmed Fahour, effective November 28, 2017.

** Mr. Tariq Bin Hendi has resigned from his position as a Board Member on Thursday August 3, 2017, for personal reasons. Moreover, on September 24, 2017 the Board approved the recommendations from the Nomination and Remuneration Committee to appoint H.E. Mr. Mohamed Alabbar to the Company's Board of Directors to fill the board vacancy in accordance with the Company's Articles of Association.

*** On Sunday November 19, 2017 the Board appointed Mr. Bashar Obeid, whom has served as Aramex's Chief Financial Officer, as the Company's Chief Executive Officer, with immediate effect, replacing Mr. Hussein Hachem. Mr. Obeid had joined Aramex in 1993 and since then, has been playing a major role in the development and growth of the Company's business.

**** Did not nominate himself for the new 3-year term elections by the shareholders during the General Assembly Meeting on March 21, 2017.

^ The details mentioned above are added based on the Company's Governance Report of 2016, and will be updated as soon as we receive the same for 2017.

3. Governance Practices

- a. Based on the annual declaration forms signed by the Directors of the Board, the following table demonstrates the formation of the current Board by its members' status, their directorships in any other joint stock companies and any other substantial regulatory, governmental or commercial positions, in addition to the time served on Aramex's Board since their first election:

Board of Directors' Members as of December 31 st , 2017:					
Board Member	Position	Status		Other Directorships and Substantial Positions	Membership Date
Mr. Abdullah Al-Mazrui	Chairman	Independent	Non-Executive	<ul style="list-style-type: none"> - Chairman, Emirates Insurance Company - Chairman, The National Investor Company - Director, Investcorp Bank - Director, Depa United Group - Director, Pearl Initiative - Director, Abu Dhabi Economic Council 	15-Feb-2005
Ms. Christine Holgate* (Representing Australia Post Transaction Services Pty Ltd)	Vice Chairman	Non-Independent	Non-Executive	<ul style="list-style-type: none"> - Chief Executive Officer, Australia Post - Chairman, Australia-ASEAN Council. - Director, Collingwood Football Club 	28-Nov-2017

Board of Directors' Members as of December 31st, 2017:					
Board Member	Position	Status		Other Directorships and Substantial Positions	Membership Date
Mr. Mohamed Alabbar**	Director	Non-Independent	Non-Executive	<ul style="list-style-type: none"> - Chairman, Emaar Properties PJSC - Chairman, Emaar Development PJSC - Chairman, Eagle Hills Properties LLC - Director, Emaar Malls PJSC - Director, Commercial Bank of Dubai 	24-Sep-2017
Mr. Fadi Ghandour	Director	Non-Independent	Non-Executive	<ul style="list-style-type: none"> - Director and CEO, Levant Management Consultancy FZ LLC - Director, Fit Republic Limited - Director, Wamda Ventures DMCC 	14-Sep-2005
Mr. Hussein Hachem***	Director	Non-Independent	Non-Executive	<ul style="list-style-type: none"> - Director, Al Shafar General Contracting Company LLC 	30-May-2011
Mr. Ahmed Al-Badi	Director	Independent	Non-Executive	<ul style="list-style-type: none"> - Chairman, Belbadi Enterprises LLC - Director, Emirates Insurance Company - Director, Gulf Capital 	15-Feb-2005
Mr. Ayed Aljeaid	Director	Non-Independent	Non-Executive	- None	15-Feb-2005
Mr. Mohamed Alsuwaidi	Director	Independent	Non-Executive	- None	14-Dec-2016
Mr. Ramez Shehadi	Director	Independent	Non-Executive	- None	21-Mar-2017
Board members who resigned or did not nominate themselves in 2017^:					
Mr. Ahmed Fahour* (Representing Australia Post Transaction Services Pty Ltd)	Director	Non-Independent	Non-Executive	-	-
Mr. Tariq Bin Hendi**	Director	Independent	Non-Executive	-	-

Board of Directors' Members as of December 31 st , 2017:					
Board Member	Position	Status		Other Directorships and Substantial Positions	Membership Date
Mr. Helal Al-Marri****	Director	Independent	Non-Executive	<ul style="list-style-type: none"> - Director, Taaleem Education. - Director, Emaar Malls. - CEO, Dubai World Trade Centre Authority. - Director General, Dubai Department of Tourism and Commerce Marketing. 	-
Mr. Mana Al-Mulla****	Director	Independent	Non-Executive	<ul style="list-style-type: none"> - Chairman, UNIKAI Foods. - Chairman, Emirates Refreshments Company. - CEO, Khalifa Industrial Zone (KIZAD). 	-

* Australia Post Transaction Services Pty Ltd. decided to appoint Ms. Christine Holgate as its representative on the Board of Directors, replacing Mr. Ahmed Fahour, effective November 28, 2017.

** Mr. Tariq Bin Hendi has resigned from his position as a Board Member on Thursday August 3, 2017, for personal reasons. Moreover, on September 24, 2017, the Board approved the recommendations from the Nomination and Remuneration Committee to appoint H.E. Mr. Mohamed Alabbar to the Company's Board of Directors to fill the Board vacancy in accordance with the Company's Articles of Association.

*** On Sunday November 19, 2017 the Board appointed Mr. Bashar Obeid, whom has served as Aramex's Chief Financial Officer, as the Company's Chief Executive Officer, with immediate effect, replacing Mr. Hussein Hachem. Mr. Obeid joined Aramex in 1993 and since then, has been playing a major role in the development and growth of the Company's business.

**** Did not nominate himself for the new 3-year term elections by the shareholders during the General Assembly Meeting on March 21, 2017.

^ The details mentioned above are added based on the Company's Governance Report of 2016, and will be updated as soon as we receive the same for 2017.

Board Members Expertise and Qualifications

Board Member	Board Members Expertise and Qualifications
Mr. Abdullah Al-Mazrui	<p>Bachelor's degree (Honors) from Chapman University, California – USA</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Managing Director and Chief Executive Officer of the National Bank of Abu Dhabi. - Chairman, Emirates & Tunisian Investment Bank. - Managing Director, Investbank. - Member of Management Committee Currency Board, UAE. - Chairman, Gulf Financing Company. - Director of the Arab Investment Company, Riyadh. - Director of Abu Dhabi Investment Company. - Director of Gulf International Bank, Bahrain. - Director, UBAN International Limited, Hong Kong. - Board Member – Etisalat, Abu Dhabi. - Director, Union of Arab Banks, Beirut, Lebanon - Director, Federal National Council, UAE. - Member of Arab Bankers Association, London. <p>Current Expertise:</p> <ul style="list-style-type: none"> - National Investment Corporation. - Abu Dhabi Economic Council. - Abu Dhabi Education Council. - Member of Advisory Board of Insead, Abu Dhabi. - Chairman, Mazrui Holding Company. - Chairman, International School of Choueifat. - Chairman, Jashanmal National Company. - Chairman, Modcor. - Chairman, National Catering Company. - Director, Solidarity Projects. - Director, Dun & Bradstreet. - Director, Consultancy Council EDHEC University, France.
Ms. Christine Holgate	<ul style="list-style-type: none"> - Christine has more than 30 years of diverse international leadership experience in highly regulated industries, including healthcare, media, telecommunications and finance. - Moreover, Christine has more than 20 years of public board experience as either a non-executive director or CEO and has held senior management positions in Asia, the Americas and Australia. - Nine years Chief Executive Officer of Blackmores Ltd. - Currently the Group Chief Executive Officer and Managing Director of Australia Post.

Board Member	Board Members Expertise and Qualifications
Mr. Mohamed Alabbar	<p>Bachelor's degree in Finance and Business Administration from the Seattle University – USA Received an honorary doctoral degree from the same university.</p> <ul style="list-style-type: none"> - Chairman of the Board of Director for Emaar Properties, Americana Group, Eagle Hills, Alabbar Enterprises, Noon and Namshi. - Alabbar is an Emirati Entrepreneur with many interests including properties development, retail, hospitality, resorts, and lately entering the ecommerce, technology and logistics, in addition to the food industries. - The founder of Emaar Properties that developed many famous projects such as Burj Khalifa.
Mr. Fadi Ghandour	<p>Bachelor's degree Political Science from The George Washington University – USA</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Founder and CEO, Aramex. <p>Current Expertise:</p> <ul style="list-style-type: none"> - Executive Officer, Wamda Group, which includes a Venture Capital fund and platform that supports and develops the entrepreneurial environment in the Middle East and North Africa. - Director, Abraaj Capital Group. - Director, Endeavor Global. - Advisory Council of the MIT Media Lab. - Member, Board of Trustees at the American University of Beirut (AUB). - Passionate about social entrepreneurship, Fadi is the Founder and Chairman of Ruwwad for Development.
Mr. Hussein Hachem	<p>Bachelor's degree from the American University of Beirut - Lebanon Executive Development and Management program at the Wharton Business School, University of Pennsylvania, USA.</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Hussein is a veteran of the industry with over 22 years of regional and international experience. His career at Aramex started with re-establishing operations in Kuwait after the 1991 Gulf War. He then became General Manager in Kuwait, Sri Lanka and then the United Arab Emirates. In 2005, Hussein was promoted to Vice President for the UAE and Oman, and then to CEO of Gulf Cooperation Council countries. For the last few years, he has served as the CEO of the Middle East and Africa, managing the largest revenue generating markets for the company and playing an instrumental role in the growth and expansion of Aramex operations globally. <p>Current Expertise:</p> <ul style="list-style-type: none"> - Chief Executive Officer, Aramex. - Hussein is a member of the Private Investors from Africa (PIA), a business coalition founded in 2001 that aims to leverage private sector experience in Africa to tangibly contribute to the continent's future, and of the Young Presidents Organization (YPO). He is also a fellow of the Middle East Leadership Initiative, a flagship leadership program of The Aspen Institute.
Mr. Ahmed Al-Badi	<p>Bachelor's degree in International Relations Lewis and Clark College, Portland, Oregon - USA</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Acting Minister of Oil and Natural Resources United Arab Emirates. - Chairman, Emirates Petroleum United Arab Emirates. - Chairman, Executive Committee, Council of the Arab Ministers of Health, United Arab Emirates. - Member of the Board of The Abu Dhabi Commercial Bank - Director of Treasury Department Abu Dhabi Investment Authority (ADIA). - Member of the Board of the Arab Investment Company Riyadh, Saudi Arabia.

Board Member	Board Members Expertise and Qualifications	
	<ul style="list-style-type: none"> - Chairman of the Board, Federal Environmental Agency United Arab Emirates. - Minister of Health, United Arab Emirates. - President of the Forty Fifth World Health Assembly. - Chairman, Higher Committee on the Environment. - Deputy Chairman of the Board of the General Industrial Corp. Abu Dhabi. 	<ul style="list-style-type: none"> - Deputy Director, Directorate of Finance and Administration of ADIA. - Director, Abu Dhabi International Private Schools. - Director, Union National Bank. - Director, Abu Dhabi Council for Economic Development. - Director, Board of Trustees of Emirates Foundation.
Mr. Ayed Aljeaid	<p>Bachelor's degree in Aviation from the King Faisal Aviation University in Riyadh in 31/07/1975, division 113- first in his promotion with honors and Excellency.</p> <p>Masters in Military Arts, Command & Staff College in Levinworth Kansas - USA</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Advanced Fighter Aircraft Instructor Fighter Pilot on (F15). - Evaluation Officer of Fighter Aircraft (F-5) - Chief Evaluation Section at F-5 Fighters Wing Aircraft - Chief (F-15) Evaluation Section - Planning Officer in the Department of Plans & Operations at RSAF HQ - Head of Planning Division of the Operation & Planning Department in the RSAF - Head of Air Force Group at Joint Operation and Theater of operation during the 2nd Golf War. 	
		<ul style="list-style-type: none"> - Official Spokesman for Air Operation during the 2nd Golf War - Director of RSAF Operation Command Centre. - Personal Assistant (PA) to HRH Prince Khaled Bin Sultan Bin Abdulaziz. <p>Current Expertise:</p> <ul style="list-style-type: none"> - Chief Executive Officer, Makshaff Services Limited - Chairman, National Flight Service (NAS) - Chairman, Falcon Air Cargo Company (FECA). - Chairman, Alhayah. - Chairman, National Advertising Company.
Mr. Mohamed Alsuwaidi	<p>Bachelor's of Science degree. in Accounting from United Arab Emirates University - UAE</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Union National Bank. - Abu Dhabi Executive Council. <p>Current Expertise:</p> <ul style="list-style-type: none"> - Director, Mubadala Reinsurance. - Director, Guinea Alumina Corporation. 	
		<ul style="list-style-type: none"> - Director, Suyadi CPC. - Employed, Mubadala Investments. - Director and Member in other boards and committees of Emirates Aluminum.
Mr. Ramez Shehadi	<p>Bachelor of Engineering in Mechanical Engineering from Rutgers University - USA</p> <p>Master of Applied Science in Industrial Engineering from the University of Toronto - Canada</p> <p>Previous Expertise:</p> <ul style="list-style-type: none"> - Senior Partner, Executive Vice President & Managing Director of Booz Allen Hamilton. - Lead Partner, MENA Digital Practice Leader & Global Booz Digital Co-Leader at Booz & Company. 	
		<ul style="list-style-type: none"> - Board of Directors Member of the Young Arab Leaders. <p>Current Expertise:</p> <ul style="list-style-type: none"> - Board of Trustees Member of Beirut Museum of Art.

Board Member	Board Members Expertise and Qualifications	
	<ul style="list-style-type: none"> - Co-Founder and Senior Director of Product Development at eBreviate. - Senior Associate in the Strategic IT Practice at A.T.Kearney, - Research Associate at the Centre for Management of Technology & Entrepreneurship. - Mechanical Engineer at Stone & Webster. - Co-Founder of R&R Ventures. 	<ul style="list-style-type: none"> - Advisory Board Member of the Stony Brook School. - Active Endeavor Mentor as well as Young Presidents Organization Member of both the Emirates and Lebanon chapters. - Fellow of the Aspen Institute's Middle East Leadership Initiative and the Aspen Global Leadership Network and serves as a Moderator to both.

- b.** There was no female representation in the Board of Directors in the year 2017. The only female in the Board of Directors in the year 2017 was Ms. Christine Holgate, the representative of Australia Post Transaction Services Pty Ltd.
- c.** There was no female participation during the period allocated for Board nomination, which has been duly announced.
- d.** Board of Directors' Remuneration:
- 1) Total remuneration paid to the Board of Directors for year 2016 was AED 3,630,000.
 - 2) Total proposed Board of Directors' remuneration for 2017 is AED 4,410,000 to be presented for approval at the Annual General Meeting. The remunerations are calculated for each Director based on the number of Board meetings attended during the year. Board Members do not receive additional attendance allowances.
 - 3) Abovementioned remunerations are inclusive of the Board Committees' attendance allowances for Committee Members, amounting to AED 10,000 per Committee meeting. Following are the details of the allowances:

Board Member	Allowance (AED)	Personal Attendance			Total Remuneration (AED)
		Audit Committee	Nomination and Remuneration Committee	Strategy Committee	
Ms. Christine Holgate	10,000	-	1	-	10,000
Mr. Mohamed Alabbar	10,000	-	2	-	20,000
Mr. Fadi Ghandour	10,000	1	-	3	40,000
Mr. Hussein Hachem	10,000	-	-	3	30,000

Board Member	Allowance (AED)	Personal Attendance			Total Remuneration (AED)
		Audit Committee	Nomination and Remuneration Committee	Strategy Committee	
Mr. Ahmed Al-Badi	10,000	5	-	-	50,000
Mr. Mohamed Alsuwaidi	10,000	4	5	3	120,000
Mr. Ramez Shehadi	10,000	-	7	2	90,000
Mr. Ahmed Fahour	10,000	4	5	3	120,000
Mr. Helal Al-Marri	10,000	1	-	1	20,000
Mr. Mana Al-Mulla	10,000	1	-	-	10,000
					510,000

For more details about this policy, please refer to Appendix (B) of this report.

e. The Board of Directors held 7 meetings during the year 2017, as per the following details:

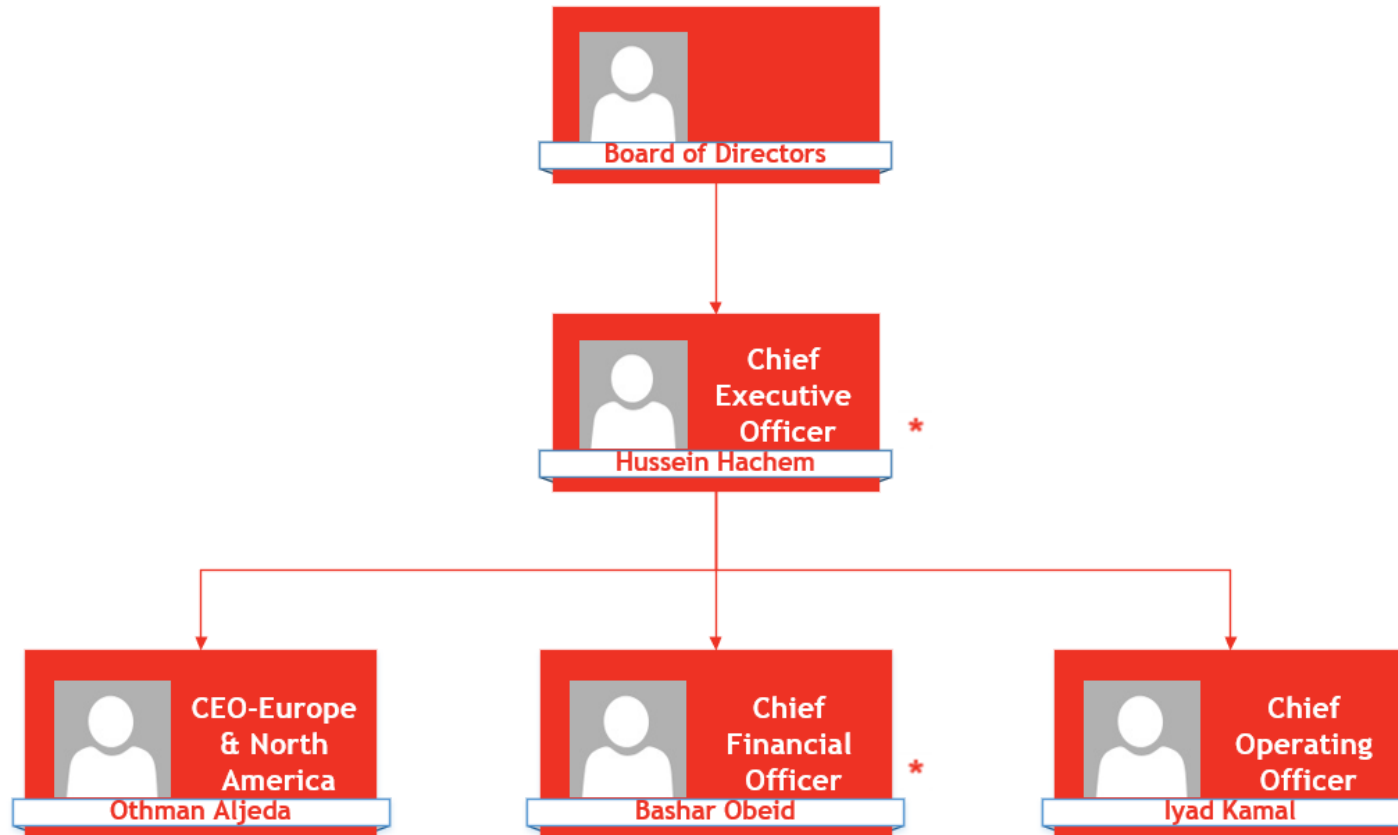
Board Member	1 st Meeting 19-02-2017	2 nd Meeting 29-03-2017	3 rd Meeting 30-04-2017	4 th Meeting 31-07-2017	5 th Meeting 24-09-2017	6 th Meeting 02-11-2017	7 th Meeting 19-11-2017	Times of Personal Attendance
Mr. Abdullah Al-Mazrui	✓	✓	✓	✓	✓	✓	✓	7
Ms. Christine Holgate	-	-	-	-	-	-	-	-
Mr. Mohamed Alabbar	-	-	-	-	-	✓	✓	2
Mr. Fadi Ghandour	✓	✓	✓	✓	-	✓	✓	6
Mr. Hussein Hachem	✓	✓	✓	✓	✓	✓	-	6

Board Member	1 st Meeting 19-02-2017	2 nd Meeting 29-03-2017	3 rd Meeting 30-04-2017	4 th Meeting 31-07-2017	5 th Meeting 24-09-2017	6 th Meeting 02-11-2017	7 th Meeting 19-11-2017	Times of Personal Attendance
Mr. Ahmed Al-Badi	✓	✓	✓	✓	✓	✓	✓	7
Mr. Ayed Aljeaid	✓	✓	✓	-	✓	✓	✓	6
Mr. Mohamed Alsuwaidi	✓	✓	✓	-	✓	✓	✓	6
Mr. Ramez Shehadi	-	✓	✓	✓	-	✓	✓	5
Mr. Ahmed Fahour	Represented by Abdullah Al-Mazrui	Represented by Abdullah Al-Mazrui	✓	✓	✓	✓	✓	5
Mr. Tariq Bin Hendi	-	✓	✓	✓	-	-	-	3
Mr. Helal Al-Marri	✓	-	-	-	-	-	-	1
Mr. Mana Al-Mulla	✓	-	-	-	-	-	-	1

- f.** For details about the responsibilities and purviews delegated to Management by the Board of Directors, please refer to the “Delegation of Authority Matrix” in Appendix **(C)** of this report.
- g.** Following are the details of related-party transactions:

Transaction Type	Companies Controlled by Directors	Associates	JVs - Parent is a Venture	Companies Controlled by Shareholders	Total (AED)
Rent Expenses	3,495,354	-	-	-	3,495,354
Sales to Related Parties	-	505,587	2,614,395	87,073,298	90,193,280
Cost from Related Parties	-	946,973	26,510,059	-	27,457,032
Amounts Owed by Related Parties	-	529,096	2,824,113	15,575,811	18,929,020
Amounts Owed to Related Parties	-	-	11,966,409	9,270,859	21,237,268
					161,311,955

h. Company Organizational Chart:



* On Sunday November 19, 2017 the Board appointed Mr. Bashar Obeid, whom has served as Aramex's Chief Financial Officer, as the Company's Chief Executive Officer, with immediate effect, replacing Mr. Hussein Hachem. Mr. Obeid joined Aramex in 1993 and since then, has been playing a major role in the development and growth of the Company's business.

- i. Following is a statement of the names, positions and joining dates of the Company's Senior Executives along with their total salaries, allowances and bonuses, paid to them during the year 2017:

Name	Position	Date of Join	Total Salaries and Allowances (AED)	Total Bonuses (AED)	Other Bonuses (AED)
Mr. Hussein Hachem*	Chief Executive Officer	01-May-1991	3,548,976	3,892,479	14,170,000
Mr. Bashar Obeid*	Chief Financial Officer	16-Aug-1993	1,441,183	1,836,300	5,450,000
Mr. Iyad Kamal	Chief Operating Officer	01-Dec-1991	1,002,901	1,652,670	6,075,000
Mr. Othman Aljeda	CEO - Europe & North America	19-Mar-1994	1,645,963	1,560,855	3,645,000

* On Sunday November 19, 2017 the Board appointed Mr. Bashar Obeid, whom has served as Aramex's Chief Financial Officer, as the Company's Chief Executive Officer, with immediate effect, replacing Mr. Hussein Hachem. Mr. Obeid joined Aramex in 1993 and since then, has been playing a major role in the development and growth of the Company's business.

4. External Auditor

- a. **Ernst & Young:** It is one of the largest professional services companies in the world, and is one of the "big four" in the field of auditing and accounting firms, providing services in every kind of business, including a review of tax accounting and corporate finance, transactions, internet security and risk management. Ernst & Young has offices in more than 140 countries and employs over 140,000 people, the company's headquarters is in New York City, and has the largest tax consulting in the United States, it also has a long history in the Middle East, where its first office opened in 1923.
- b. Following is a statement of the audit fees and expenses related to services provided by the company's external auditor, in addition to any other services provided by audit firms other than the company's external auditor during the year 2017 (if any). The current auditor (Ernst & Young) has been the company's auditor for the past 8 years.

Audit Firm	Service Type	Fees and Expense (AED)
Ernst & Young	Audit Fees	6,013,027
Ernst & Young	Acquisitions Due Diligence Services	81,345
Ernst & Young	Sustainability Report Review Services	260,038
Ernst & Young	Tax Consulting Services	362,431

Audit Firm	Service Type	Fees and Expense (AED)
Ernst & Young	Other Services	36,484
PricewaterhouseCoopers	Consultancy - Australia Post Joint Venture	15,425
PricewaterhouseCoopers	Tax Consulting Services	250,427
PricewaterhouseCoopers	Other Services	55,089

5. Audit Committee

- a. Following is the formation of the Company's Audit Committee, as of the Board of Directors resolution on March 29, 2017. For details about the responsibilities and purviews of the Audit Committee, please refer to the "Audit Committee Charter" in Appendix (D) of this report.

Audit Committee Member	Position
Mr. Ahmed Al-Badi	Chairman
Australia Post Transaction Services Pty Ltd represented by Mr. Ahmed Fahour*	Member
Mr. Mohamed Alsuwaidi	Member

* Australia Post Transaction Services Pty Ltd. decided to appoint Ms. Christine Holgate as its representative on the Board of Directors, replacing Mr. Ahmed Fahour, effective November 28, 2017.

- b. The Audit Committee held 5 meetings during the year 2017, as per the following details:

Committee Member	1 st Meeting 19-02-2017	2 nd Meeting 30-04-2017	3 rd Meeting 16-05-2017	4 th Meeting 30-07-2017	5 th Meeting 02-11-2017	Times of Personal Attendance
Mr. Helal Al-Marri	✓	-	-	-	-	1
Mr. Fadi Ghandour	✓	-	-	-	-	1
Mr. Ahmed Al-Badi	✓	✓	✓	✓	✓	5

Committee Member	1 st Meeting 19-02-2017	2 nd Meeting 30-04-2017	3 rd Meeting 16-05-2017	4 th Meeting 30-07-2017	5 th Meeting 02-11-2017	Times of Personal Attendance
Mr. Mana Al-Mulla	✓	-	-	-	-	1
Mr. Ahmed Fahour	-	✓	✓	✓	✓	4
Mr. Mohamed Alsuwaidi	✓	✓	✓	-	✓	4

6. Nomination and Remuneration Committee

- a. Following is the formation of the Company's Nomination and Remuneration Committee, as of the Board of Directors resolution on March 29, 2017. For details about the responsibilities and purviews of the Nomination and Remuneration Committee, please refer to the "Nomination and Remuneration Committee Charter" in Appendix (E) of this report.

Nomination and Remuneration Committee Member	Position
Mr. Ramez Shehadi	Chairman
Mr. Tariq Bin Hendi*	Member
Australia Post Transaction Services Pty Ltd represented by Mr. Ahmed Fahour**	Member

*Mr. Tariq Bin Hendi has resigned from his position as a Board Member on Thursday August 3, 2017, for personal reasons. Moreover, on September 24, 2017 the Board approved the recommendations from the Nomination and Remuneration Committee to appoint H.E. Mr. Mohamed Alabbar to the Company's Board of Directors to fill the Board vacancy in accordance with the Company's Articles of Association.

**Australia Post Transaction Services Pty Ltd. decided to appoint Ms. Christine Holgate as its representative on the Board of Directors, replacing Mr. Ahmed Fahour, effective November 28, 2017.

- b. The Nomination and Remuneration Committee held 7 meetings during the year 2017, as per the following details:

Committee Member	1 st Meeting 29-08-2017	2 nd Meeting 14-09-2017	3 rd Meeting 09-10-2017	4 th Meeting 11-10-2017	5 th Meeting 23-10-2017	6 th Meeting 04-12-2017	7 th Meeting 10-12-2017	Times of Personal Attendance
Mr. Ahmed Fahour	✓	✓	✓	✓	✓	-	-	5

Committee Member	1 st Meeting 29-08-2017	2 nd Meeting 14-09-2017	3 rd Meeting 09-10-2017	4 th Meeting 11-10-2017	5 th Meeting 23-10-2017	6 th Meeting 04-12-2017	7 th Meeting 10-12-2017	Times of Personal Attendance
Mr. Mohamed Alsuwaidi	✓	✓	✓	-	✓	-	✓	5
Mr. Ramez Shehadi	✓	✓	✓	✓	✓	✓	✓	7
Mr. Mohamed Alabbar	-	-	-	-	-	✓	✓	2
Ms. Christine Holgate	-	-	-	-	-	-	✓	1

7. Insider Trading Transactions Committee

a , b. The Company did not form an insider trading transactions committee. The responsibilities and purviews of this committee for the year 2017, and the years before, were handled by the Company's Legal Department. An official committee will be formed during the first quarter of 2018.

8. Internal Control System

a. Pursuant to this report, the Board of Directors acknowledges its responsibility for the Company's internal control system review and effectiveness.

Following is the mechanism of the internal control system:

- Establishing an internal control department with proper independence through direct reporting to the Audit Committee.
- Adopted an internal control system as per the requirements of the "The Chairman of Authority's Board of Directors' Resolution No. (7 R.M) of 2016 Concerning the Standards of Institutional Discipline and Governance of Public Shareholding Companies".
- Management plays an essential and effective role in implementing the internal control system.
- In formulating its annual plan, the internal control department relies on the risk assessment, scope of work and plan of the internal audit function.

b. The internal control department is managed by Mr. Firas Marouf:

- Has 14 years of experience in audit, consulting, risk management, internal control and compliance, during which he worked as a Senior Business Risk Consultant at Ernst & Young for the period 2002-2005 and served as the Head of Internal Audit of Aramex for 9 years, and now is the Chief Risk and Compliance Officer.

- Bachelor of Arts in Accounting, University of Jordan.
- Control Self-Assessment Certification (CCSA), The Institute of Internal Auditors (The IIA)
- Certification in Risk Management Assurance (CRMA), The Institute of Internal Auditors (The IIA)
- Diploma in Compliance and Financial Crime, Henley Business School, University of Reading, UK
- Certified Risk Analyst (CRA), International Academy of Business and Financial Management
- Certified Accounting Technician (CAT), Association of Chartered Certified Accountants (ACCA)

c. The Corporate Governance Officer of the Company is Mr. Firas Marouf.

d. During the year 2017, the Company did not face any major issues that required the attention or involvement of the internal control department. For details about the responsibilities and purviews of the internal control department, please refer to the “Internal Controls Policy” in Appendix **(F)** of this report.

9. Irregularities of the Financial Year

No irregularities were identified during the 2017 financial year.

10. Company Contribution to Community Development and Environment Preservation During the Year 2017

Since publishing its first sustainability report in 2006, the Company has maintained a consistent framework of planning, implementation, monitoring and publication, and continued to improve its efforts and practices towards sustainability. This framework is our platform that helped us to maintain our consistent communication across a wide range of issues. Our sustainability pillars include: Youth Education and Empowerment, Entrepreneurship, Community Development, Disaster Relief, Sports, and Environment.

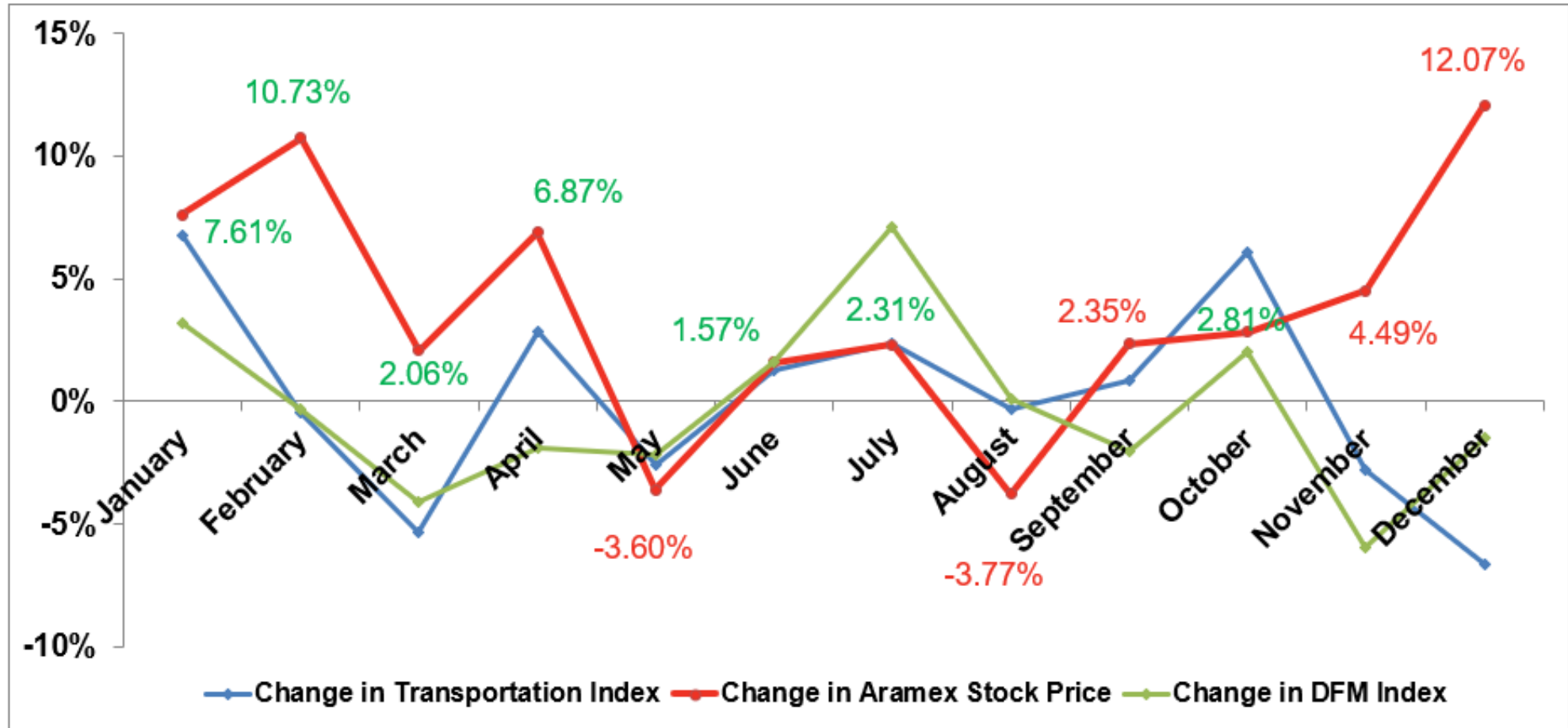
During 2017, the Company has participated in community development and environment preservation in the amount of USD 999,116 (Partnership: USD 711,381 – Sponsorship: USD 127,890 – Others: USD 159,845) representing 0.7% of pre-tax profit.

11. General Information

- a. Following is a statement of the Company's stock market price (highest and lowest prices) at the end of each month during the year 2017 (the below information was obtained from Dubai Financial Market)

Month	Opening Price	Closing Price	Change
January	4.03	4.38	7.61%
February	4.34	4.85	10.73%
March	4.81	4.95	2.06%
April	4.95	5.29	6.87%
May	5.21	5.10	-3.60%
June	4.99	5.18	1.57%
July	5.18	5.30	2.31%
August	5.30	5.10	-3.77%
September	5.14	4.98	2.35%
October	4.98	5.12	2.81%
November	5.05	4.89	4.49%
December	4.85	4.30	12.07%

- b. Following is a statement of the Company's stock price comparative performance with the general market index and the sector index during the year 2017 (the below information was obtained from Dubai Financial Market)



- c. Following is the shareholders distribution as of December 31, 2017 (Individual, Company and Government) categorized into Local, GCC, Arab and Foreign:

Category	Individual		Company		Government		Total	
	Number of Shares	Percentage of Shares	Number of Shares	Percentage of Shares	Number of Shares	Percentage of Shares	Number of Shares	Percentage of Shares
Local	197,479,506	13.49%	342,789,892	23.41%	20,427,166	1.40%	560,696,564	38.30%
GCC	17,197,974	1.17%	173,685,137	11.86%	-	-	190,883,111	13.04%
Arab	14,607,731	1.00%	10,791,146	0.74%	-	-	25,398,877	1.73%
Foreign	10,632,541	0.73%	676,488,907	46.21%	-	-	687,121,448	46.93%
Total	239,917,752	16.39%	1,203,755,082	82.22%	20,427,166	1.40%	1,464,100,000	100%

- d. Following is a statement of shareholders who own 5% or more of the company's capital:

Shareholder	Number of Shares	Percentage of Shares
Australia Post Transaction Services PTY LTD	147,343,204	10.06%
Levant Logistics Holdings	144,945,900	9.9%
جونة للاستثمارات ذ.م.م (Jaona Investments LLC)	95,652,212	6.53%

- e. Following is a statement of shareholders distribution by shares ownership as of December 31, 2017:

Shares Ownership	Number of Shareholders	Number of Shares	Percentage of Shares
Less than 50,000	20,075	79,430,184	5.43%
From 50,000 to less than 500,000	454	68,845,626	4.70%
From 500,000 to less than 5,000,000	165	288,587,397	19.71%

Shares Ownership	Number of Shareholders	Number of Shares	Percentage of Shares
More than 5,000,000	42	1,027,236,793	70.16%

- f. Our Investor Relations Division is published on the Company's website, in compliance with "The Chairman of Authority's Board of Directors' Resolution No. (7 R.M) of 2016 Concerning the Standards of Institutional Discipline and Governance of Public Shareholding Companies". The Investor Relations Division is managed by Mr. Mohammad Al Qassem, Senior External Communications Manager and Investor Relations Officer (mohammad.alqassem@aramex.com). Below is the link to the Investor Relations page on the company's website: <https://www.aramex.com/investor-relations/aramex-shares>
- g. The Annual General Meeting was held on Tuesday, March 21, 2017, and no special resolutions were presented to the Board for approval.
- h. Following are the Company's material events during the year 2017:
- On Sunday November 19, 2017 the Board of Directors appointed Mr. Bashar Obeid, serving then as Aramex's Chief Financial Officer, as the Company's Chief Executive Officer, with immediate effect, replacing Mr. Hussein Hachem. Mr. Obeid joined Aramex in 1993 and since then, has been playing a major role in the development and growth of the Company's business.
- i. The percentage of Emiratis in the company as of December 31, 2017 was 0.22%.
- j. The company is developing the following innovative projects and initiatives:
- Electric vehicles.
 - Solar cells generating electricity.
 - Blockchain applications in supply chain.
 - 3D Printing partnerships.



Appendix (A) INSIDER TRADING POLICY FOR SECURITIES ISSUED BY ARAMEX PJSC (the “Company”)

I.SCOPE

This policy provides guidelines to Board Members and employees of Aramex with respect to transactions in Aramex securities. The purpose of this policy is to ensure compliance of all Board Members and employees with ESCA Ministerial Resolution No. 518/2009 on Corporate Governance and Article 14 of ESCA Decision No. 2 of 2001 as to Trading, Clearing, Settlement, Transfer of Ownership and Custody of Securities and the amendments thereto.

II.APPLICABILITY

This policy applies to all transactions in Aramex securities by Board Members and employees. This policy also applies to transactions in the securities of Aramex’s subsidiaries and associate companies.

The Board of Directors and employees are authorised to carry out the purchase and sale of Aramex securities in line with the provisions of this policy. Any transactions not effected pursuant to this policy will be deemed null and void.

III.DEFINITIONS

“Restricted Persons” are defined as persons that may possess “material inside information”. Restricted persons include:

All members of the Board of Directors and the senior management, consisting of the following:

- CEO
- Senior Vice President Finance and CFO
- COO
- Regional CEOs

“Material inside information” is defined as price sensitive non-public information. Information should be regarded as material inside information if there is a reasonable likelihood that it would be considered important to a reasonable investor in making an investment decision regarding the purchase or sale of Aramex securities. Material inside information includes but is not limited to:

- Financial Information
- Projections of future earnings or losses
- News of a pending or proposed merger or joint venture
- News of the disposition of a subsidiary
- Impending bankruptcy or financial liquidity problems
- Gain or loss of a substantial customer or supplier
- New development, project, or process announcements of a significant nature
- Stock splits or consolidations
- New equity or debt offerings
- Acquisitions
- Significant litigation exposure due to actual or threatened litigation
- Major changes in senior management

IV.POLICY REQUIREMENTS

All Board Members and employees are prohibited from disclosing any material Company inside information to any person.

It is not permitted for any Board Member or employee to spread rumours regarding the buying or selling of shares.

Chairman and members of the Board, the Chief Executive Officer and all other employees are prohibited from trading personally or through others, whether through a broker or otherwise, with the shares of Aramex unless such sale or purchase is (1) disclosed to the Market including quantity and price; and (2) approved by the Market Director.

Furthermore, persons referred to above should commit to disclose in advance to the market about any trading with the shares of the mother company or its subsidiaries, if applicable and if these companies are listed in the market.

In addition to the above, Restricted Persons are prohibited from trading with the shares of Aramex during the following periods:

- A period of 10 (ten) days preceding the announcement by the Company of crucial information which may affect the Company's share price; and

- A period of 15 (fifteen) days preceding the end of the quarter until the release of the Company's annual or quarterly financial statements.

V.DISCLOSURE REQUIREMENTS

Laws and regulations may require Board Members and employees to disclose and take approval from regulatory authorities prior to their transactions. There may be civil and criminal penalties in the UAE for non-disclosure of ownership or transactions in securities and abiding by these laws and regulations are the individual's responsibility. Specific disclosure requirements include:

- Disclosure to the DFM (as required by ESCA Decision no 3 of 2000: Regulations as to Disclosure and Transparency):
- The number of shares owned by Board Members must be disclosed within 15 (fifteen) days as from their assumption of membership and also at the end of each financial year.
- The trades effected by Restricted Persons during the current year must be disclosed at the end of each financial year.
- The names of shareholders (including Board Members and employees) who own, or whose holding together with their minor children reaches, 5% or more of the Company's shares. This information should be submitted to the DFM every time the shareholding increases by 1% of the Company's shares over and above 5%.

Disclosure to the Company (as required for the Governance Report):

Restricted Persons will be required to disclose transactions in Aramex shares as follows:

- Board Members: To be disclosed through the Annual Board Member Declaration Form. This includes transactions by relatives who are defined as a father, mother, child, spouse, father in law, mother in law or child of spouse ("First Degree Family Relations")
- Senior Management: Restricted Persons Declaration Form.

Above-mentioned declarations shall be provided annually to the General Counsel of the Legal Department and/or Board Secretary by the end of the calendar year.

VI.IMPLEMENTATION

All Restricted Persons at Aramex shall be sent a briefing of this policy annually via receipt confirmed electronic mail. The Board Secretary or his appointed representative shall be responsible for this distribution.

Appendix (B) BOARD MEMBER REMUNERATION POLICY

I. PURPOSE

This policy aims to ensure that the level and composition of remuneration for Board Members should be sufficient and reasonable to attract and maintain talented individuals to fulfil such roles.

II. POLICY GUIDELINES

In making its recommendations regarding Board Member remuneration, the Nomination and Remuneration Committee will take into account the following guidelines:

- Remuneration to Board Members in shares or as a percentage of profit is prohibited.
- Board Members will be reimbursed for actual expenses incurred in carrying out their duties as members of the Aramex Board.
- Remuneration shall be reasonable and in line with the company's performance.

Executive Board Members will be entitled to receive the same remuneration as non-executives in addition to their compensation as executives in Aramex.

III. REMUNERATION PROCESS

The Nomination and Remuneration Committee will annually review (and seek expert advice when required) and make recommendations to the General Assembly on the remuneration for Board Members as follows:

- At the beginning of the year, the Nomination and Remuneration Committee will submit proposed Board Member remuneration to the Board for approval.
- The Nomination and Remuneration Committee will then submit the proposed Board Member remuneration to the General Assembly for its approval.
- In proposing the amounts to the General Assembly the Nomination and Remuneration Committee will ensure that:
 - Board Members do not receive remuneration if shareholders are not paid a minimum of 5% of the Company's capital as dividends during a particular year;

- The proposed Board Member remuneration shall not exceed 10% of the net profit after depreciation and reserves are deducted.
- The Board Member remuneration per member is calculated based on the number of Board meetings the member attended during the course of the year.
 - Board Members who attend at least four meetings during a year are entitled to the full remuneration.
 - Board Members who do not attend at least four meetings during a year are entitled to a pro rata share of the full remuneration based on the number of meetings attended out of four. For example, if a Board Member attended only one meeting during a fiscal year in which seven board meetings were held, the Board Member would receive 25% of the full remuneration.
- Members of the Board Committees will receive remuneration for attending committee meetings equivalent to AED 10,000 per meeting.
- A Member shall not be entitled to receive remuneration for meetings in which he attended by proxy.

Appendix (C) DELEGATION OF AUTHORITY MATRIX

I. PURPOSE:

The purpose of this document is to define the Delegation of Authority policy within Aramex PJSC (“Aramex” or the “Company”). The overall objectives of the Delegation of Authority Matrix are:

- To promote proper internal control over the authorization and execution of business transactions.
- To require close monitoring of complex capital expenditure projects.
- To facilitate / expedite the business decision making process.

II. POLICY:

- It is the policy of Aramex to abide by the set Delegation of Authority Matrix during its day-to-day operations.

The Delegation of Authority Matrix has been developed in a fashion that reflects the philosophy requiring that decision-making authority be pushed down to the lowest practical organizational level thereby enabling employees at all organizational levels to have the decision making authority needed to accomplish their assigned responsibilities.

- While the delegations presented in the Authority Matrix are necessarily broad, more detailed delegations further downward within Aramex are necessary to ensure proper internal control at the decision-making levels.

The Matrix should be combined with operating and financial policies, procedures and standards, and a formalized reporting mechanism in order to create a more complete picture of authorities delegated within Aramex.

- The following guidelines should be followed in the administration of the Delegation of Authority Matrix:
 - Delegations are to positions, not incumbents. Accordingly, authorities of an incumbent cease upon leaving the position.
 - Practices that promote good internal control should be adhered to when delegating authority. For example, responsibility for the authorization of transactions must rest with individuals who are not responsible for accounting for those transactions, who must in turn be independent of those who make cash disbursements.

- Where the matrix indicates that more than one party has the 'authority to approve', this means that the joint approval of these parties is required.
- To assure the Board of Directors that the overall objectives of the delegations of authority process are achieved, certain restrictions on the amount of capital and operating authority that can be delegated have been established as per the table below (article 1.4. of the approval limits).
- This Matrix governs all actions taken by the Company or transactions that are carried out by the Company which include but are not limited to the following:
 - Acquisition of the shares of another company;
 - Divestment of operations or liquidation of subsidiaries, including a line of business, or other self-contained business activity;
 - Capital expenditures;
 - Decisions made in the normal course of business including dealings with banks and financial institutions other than the transfer of funds between the Company's bank accounts;

III. APPROVAL LIMITS:

- The following approval limits shall apply to all provisions set forth in this Matrix with the exception of the following:
 - transfer of funds between the Company's and/or the subsidiaries' bank accounts may be done by the CEO jointly with the CFO of the Company without limit; and
 - all acquisitions of shares by the Company or any of its subsidiaries shall require the approval of the Vice Chairman of the Company.
- Authorized approvers will be classified into six categories (A, B, C, D, E and F) as follows:
 - Chairman of the Board of Directors (A)
 - Vice Chairman of the Board of Directors (B)
 - Board of Directors Members (C)
 - Chief Executive Officer (D)
 - Chief Financial Officer (E)

- Senior VP Finance and Corporate Treasurer (F)

- During an authorized approver's absence, approval authorization may be obtained from the individual at the next higher level.

Alternatively, an authorized approver may delegate a substitute approver with the approval of the next higher level. The delegation of approval authority by the authorized approver must be evidenced in writing or via electronic email.

- The following are the approval limits and category of approver:

Amount	Category of Signature
Above USD 5,000,000	A+B or A+D
Above USD 5,000,000	B+C+D
Up to USD 5,000,000	B+D or D+E
Up to USD 1,500,000	E+F
Up to USD 1,000,000	F+TBD*

*TBD: To be determined by the CEO of the Company.

- The approval limits may or may not be reflected for bank signatory purposes, however, authorized bank signatories must ensure having obtained the required approvals as set forth above. Approvals must be evidenced in writing or via electronic mail.

- Approval limits are in US Dollars.

Disbursements in foreign currency must be translated in US Dollars prior to the determination of the signatory requirements.

- Disbursements and expenditures may not be split into multiple approvals in order to avoid limit specifications.

Appendix (D) AUDIT COMMITTEE CHARTER

The Audit Committee is constituted as a Committee of the Board of Aramex and this Charter may be amended at any time by the Board.

I. PURPOSE

The Audit Committee shall assist the Board in fulfilling their oversight responsibilities for the:

- Integrity of the financial statements;
- The external auditor's qualifications and independence; and
- Performance of Aramex Internal Audit Department.

II. AUTHORITY

The Audit Committee has the authority to monitor and review all financial issues along with external and internal audit activities for Aramex. It is empowered to:

- Have unrestricted access to all business units/departments, records (both manual and electronic), property and personnel;
- Meet with Aramex's officers, External Auditors, Internal Auditors or legal counsel, as necessary;
- Obtain external legal, or other professional, advice and to secure the attendance of anyone it considers has relevant experience, expertise or knowledge;
- Investigate or commission the Internal Audit Department or external agency to investigate any cases or allegations of fraud, ethical misconduct and other irregularities against any person at Aramex;
- Appoint, compensate, and oversee the work of any registered professional firm (legal, auditing, consulting etc.) employed by Aramex;
- Obtain the necessary assistance and cooperation of personnel in the business units/departments; and
- Nominate an Audit Coordinator for day to day follow up of external or internal audit findings that may not require the attention of the Audit Committee.

III. MEMBERSHIP

The Committee is appointed by the Board in accordance with SCA regulations. The Committee should have at least 3 (three) members, all of whom shall be Non-Executive Directors, and at least 2 (two) must be Independent Directors.

Additionally, 1 (one) member of the Committee must be a financial expert with recent and relevant financial experience. It shall be permissible to appoint a member or more from outside the company in case the sufficient number of Non-Executive Members of the Board of Directors does not exist the position of a committee member should not be filled by any partner (or former partner) of the current External Auditor, this provision shall apply for one year as from the date in which he ceased to be a partner, or any financial interest thereto whichever comes later.

The Chairman of the Committee is to be an independent non-executive member of the Board and is to be appointed by the Board (but is not to be the Chairman of the Board).

The members of the Committee shall be elected, by the Board, to serve for a 3 (three) year term, until their successors are elected and qualified or until their resignation or removal. The voting and appointment of Committee members shall take place at the first Board meeting of a newly convened Board of Directors. Members may be re-elected for unlimited number of subsequent terms.

IV. MEETINGS

The Committee will meet whenever necessary, but not less than once every 3 (three) months, at such time and place as is deemed appropriate. Additional meetings may be requested by any member, the Internal Auditor or the External Auditor.

All the attending members shall approve and sign the agendas of meetings of the Audit Committee before the same are filed by the Secretary of the Committee. Copies of the minutes are sent to the members after approving and signing the same for the sake of keeping. The minutes of the meetings of the Committee thereof shall be kept by the secretary of the Committee, and in case any of the members declined signing, the objection of such member shall be recorded in the minutes along with the reasons of such objection in case the reasons are expressed.

V. QUORUM

The presence of 2 (two) Committee members shall constitute a quorum for the transaction of business at any meeting. However, 1 (one) of these attending members must be the Chairman of the Committee. All matters shall be decided at any such meeting, a quorum being present, by the affirmative votes of both members present.

VI. LEGALLY REQUIRED DUTIES AND RESPONSIBILITIES

The Audit Committee, as a minimum, shall have the following tasks and duties:

- Adopt a policy on dealing with the External Auditor and report/recommend to the Board any issues that require action on part of the Board.

Upon the completion of external audit procedures and in preparation for the AGM, the Audit Committee will meet with the external auditor (independently from the Board), for the external auditor to present the external audit letter, the scope, nature and extent of work, services provided, independency and objectivity. Accordingly, the Audit Committee will report to the Board specifying the issues (if any) for which it deems important to take an action, along with submitting its recommendations for the actions that need to be taken.

The external auditor is then to present the same to the Board of Director for their approval in light of the Audit Committee recommendations.

- Monitor the independence of the External Auditor and discuss with the same the nature, scope and efficiency of the audit in accordance with generally accepted auditing standards.
- Independently from the Board of Directors, the Committee will meet to ensure (on quarterly and annual basis) the integrity of the financial statements and review the same as part of its ordinary work during the year, and before the announcement to the market, and accordingly the Committee will report its recommendations (if any) to the Board. In particular, the Committee shall concentrate on the following:
 - Any changes in the accounting policies and practices.
 - Distinguish the matters that are subject to the discretion of the Management.
 - The substantial amendments resulting from auditing.
 - Assuming the continuous operation of the Company
 - Abiding by the accounting standards decided by the Securities and Commodities Authority.
 - Abiding by the "Listing Rules and Disclosure", and other legal requirements pertaining to the preparation of financial reports.

In case the Audit Committee could not meet before the announcement to the market to review the financial statements, the Chairman of the Board and the Chief Executive Officer will approve and sign the financial statements. Consequently, the Audit Committee will meet to review the same.

- To coordinate with the Board, executive management and the CFO and also to meet with the External Auditors at least once a year.
- To consider any significant and unusual matters to be reported in the financial statements and to address concerns raised by the CFO, Compliance Officer or External Auditors.
- To review Aramex's financial controls, internal control, and risk management system.
- To discuss the Internal Control system with management and to ensure that it is operating effectively.
- To review the results of the main investigations in the matters of internal control as assigned by the Board of Directors, or as initiated by virtue of the initiative of the Committee that is approved by the Board of Directors.
- To ensure coordination between the Internal and External Auditors to ensure the availability of the resources necessary for the internal audit and to review and monitor its efficiency.
- To review Aramex's financial and accounting policies and procedures;
- To review the letter of the external auditors, their action plan, and any substantial questions the same poses to Management with regards to the accounting records, the financial accounts, or the control systems, and the Management response or approval thereof.
- To ensure that the Board of Directors is responding in due time to the requests for clarification and the substantial matters mentioned in the letter of the external account auditor.
- To develop a policy on confidential reporting by employees. The policy should relate to financial irregularities, internal control matters or other matters of concern to Aramex. Further, to ensure that proper procedures are in place to allow for independent and fair investigations of reported matters.
- To monitor compliance with the Code of Conduct.
- To ensure adherence to the Duties & Responsibilities included in this Charter.
- To submit a report to the Board of Directors on the extent of the Committee's compliance with the Duties & Responsibilities included in this Charter.
- To consider any other matters referred to the Committee by the Board. The Board of Directors may delegate to the Audit Committee certain matters in which the Board has the authority to decide on.

VII. ACCESS TO UPDATED INFORMATION

The Finance function of Aramex in general, and the CFO in specific, will be responsible for keeping the Audit Committee updated about the relevant changes in laws and regulations affecting Aramex's financial operations and financial statements. The CEO will be responsible for

keeping the Audit Committee updated about relevant recommendations and/or changes that need to be addressed within the framework of Aramex corporate governance.

VIII. REPROTING POLICY AND PROCEDURES

Following each Audit Committee meeting, the Committee is to report in writing on its concluded actions, results and recommendations to the Board with absolute transparency, for the Board of Directors to oversee the Committee's work and ensure its commitment towards the duties assigned to it.

The Secretary of the Committee prepares the report and the Secretary of the Board of Directors sends it to the Board upon the approval of the Chairman of the Committee.

IX. OTHER

The Committee members shall undertake an annual review of its Charter and make recommendations to the Board for any amendments.

Appendix (E) **NOMINATION AND REMUNERATION COMMITTEE CHARTER**

The Nomination and Remuneration Committee is constituted as a Committee of the Board of the Company. The Committee's Charter may be amended at any time by the Board.

I. PURPOSE

To assist the Board in fulfilling their oversight responsibilities for the independence of Board Members and to monitor the integrity of human resources processes at Aramex.

II. MEMBERSHIP

The Committee is appointed by the Board in accordance with SCA regulations. The Committee should have at least 3 (three) members, all of whom shall be Non-Executive Board Members and at least 2 (two) must be Independent Board Members.

The Chairman of the Committee is to be an independent non-executive member of the Board and is to be appointed by the Board (but is not to be the Chairman of the Board).

The members of the Committee shall be elected, by the Board, to serve for a 3 (three) year term, until their successors are elected and qualify or until their resignation or removal. The voting and appointment of committee members shall take place at the first Board meeting of a newly convened Board of Directors. Members may be re-elected for unlimited number of subsequent terms.

III. MEETINGS

The Committee will meet as frequently as it determines, at least 1 (one) time per year, at such time and place as is deemed appropriate. Additional meetings may be requested by any Board member or the Human Resources manager. All the attending members shall approve and sign the agendas of meetings of the Committee before the same are filed by the Secretary of the Committee. Copies of the minutes are sent to the members after approving and signing the same for the sake of keeping. The minutes of the meetings of the Committee thereof shall be kept by the secretary of the Committee, and in case any of the members declined signing, the objection of such member shall be recorded in the minutes along with the reasons of such objection in case the reasons are expressed.

IV. QUORUM

The presence of 2 (two) committee members shall constitute a quorum for the transaction of business at any meeting. However, 1 (one) of these attending members must be the Chairman of the committee. All matters shall be decided at any such meeting, a quorum being present, by the affirmative votes of both members present.

V. AUTHORITY

The Nomination and Remuneration Committee is empowered to:

- Make decisions in line with the Duties & Responsibilities laid out in this Charter.
- Obtain all required information through the Human Resources Manager and/or the Board Secretary.
- Obtain external legal or other professional advice and to secure the attendance of anyone it considers having relevant experience, expertise or knowledge.

VI. DUTIES AND RESPONSIBILITIES

The specific duties and responsibilities of the Nomination and Remuneration Committee shall be to:

- Ensure that Independent Directors remain independent in a continuous basis.

Continuous verification of the board members' independence, during their term. If the committee discovers that any of the members do not meet the independency criteria, it shall present this matter to the company's board of directors and the board shall notify the member by a letter to be sent by registered mail to the members' registered address recorded in the company's files and shall address the reasons for the lack of independency; such member shall provide clarification to the board within fifteen days from the date of the notification.

The board of directors in its earliest meeting after the member's response or after the expiry of the period preferred to above, shall issue a decision confirming whether the member is considered independent or not.

Even when such board member is no longer meeting the independence criteria and such situation does not result a breach to the minimum requirement for the number of independent board members, the same must be taken into account when establishing board committees.

Notwithstanding provisions of Article (102) of the Commercial Companies Law, if the board decision holding that the member is no longer independent is to impact the minimum requirements for the independent board members, the board shall appoint a new member replacing such member and such appointment shall be reviewed by at the earliest general assembly of the company in order to give effect to the decision of the board.

- Develop, monitor and annually review the policies relating to remunerations, benefits, incentives and bonus salaries to the board members and employees of the Company. The Committee shall also ensure that remunerations and privileges granted to the executive management are rational and proportionate with the performance of the Company.
- Determine the required core competencies at the executive management and employees' levels and the criteria for selecting the same.
- Develop, monitor and annually review the Company's human resources and training policy and make recommendations to the Board of Directors.
- Recommend Board Member remuneration.
- Follow up and monitor the "Annual Board Member Declaration Form" process.
- Arrange and follow up on the procedures pertaining to the proposal for the membership in the Board of Directors in accordance with the provisions of the applicable laws, regulations and the provisions of SCA Corporate Governance Code.

VII. REPORTING POLICY AND PROCEDURES

Following each Committee meeting, the Committee is to report in writing on its concluded actions, results and recommendations to the Board with absolute transparency, for the Board of Directors to oversee the Committee's work and ensure its commitment towards the duties assigned to it.

The Secretary of the Committee prepares the report and the Secretary of the Board of Directors sends it to the Board upon the approval of the Chairman of the Committee.

VIII. OTHER

The Committee will consider any other matters referred to the Committee by the Board.

Appendix (F) INTERNAL CONTROLS POLICY

I. PURPOSE

This policy provides guidelines to the Shareholders, Board of Directors, Management and Employees of Aramex with respect to the Internal Controls. The purpose of this policy is to ensure compliance with ESCA Ministerial Resolution No. 518/2009 on the Internal Controls.

The Shareholders, Board of Directors and Management need to ensure that internal controls are established, properly documented, maintained and adhered to in each department of the major stations as part of the normal day-to-day management, financial, operations and support processes.

II. SCOPE

- The general rule which will be applied as part of the Control Self-Assessment is that at least 50% of the stations (in terms of Gross Profit Generated) and 50% of processes will be included in the CSA scope.
- A completely acceptable approach for the selection of stations and processes would be to rely on the Internal Audit Department's Risk Assessment.

III. DEFINITIONS

- The Control Self-Assessment (CSA) is the process where Management, in the form of Process Owners or Control Owners, review and test the controls under their responsibility.
- The Internal Controls Department is the department to assist and support process and control owners to design, build and implement internal control activities for further embedding of proper internal controls into their areas of responsibility.

IV. AUTHORITY AND RESPONSIBILITY

- **Management**
 - The Company shall have a precise system for internal controls; the system shall aim at setting an evaluation for the methods and the procedures for risk management in the Company, applying the rules of governance thereon in the due manner, insuring the

compliance of the Company and its staff with the provisions of the applicable laws, bylaws, and decisions that regulates the operation thereof, as well as the internal policies and procedures, and reviewing the financial statements which are presented to the supreme management in the company and which are used to prepare the financial lists.

- The Company shall appoint a Compliance Officer who shall be responsible for verifying the extent to which the Company and the staff thereof are abiding by the issued laws, bylaws, decisions, and regulations. The positions of Compliance Officer and the Internal Controls Manager may be held contemporarily by the same person.
- A key principle of the CSA process is the ownership of Management of the internal control framework. Regardless of who carried out the CSA testing, Management at a particular location will assume responsibility for the CSA test results and will certify their acceptance of the internal controls effectiveness conclusions.

- **Internal Controls Department**

- The Internal Controls Department is responsible for facilitating (through the provision of advice and tools) and coordinating the sign-off process for the CSA. In addition, the Internal Controls Department will provide the BOD / Audit Committee with an overall opinion on whether the results of the CSA indicate that the controls are effective or not. This will be done by looking at the control deficiencies identified in aggregate and assessing the impact on the organization as a whole.
- To meet its objectives, the Internal Controls Department has unrestricted access, at all times, to the records, personnel, property and operations of Aramex. The Internal Controls Department has responsibility for the safekeeping and confidentiality of all information provided.
- The Internal Controls Manager reports functionally to the Chairman of the Board of Directors / Audit Committee and administratively to the Chief Executive Officer. The Organizational Structure of the Internal Controls Department could be found in (Appendix A).
- The Internal Controls Manager is required to report to the Chairman of the Board of Directors / Audit Committee and the Chief Executive Officer on any matters identified that involve fraud or significant breaches of laws and regulations.

- **BOD and Audit Committee**

- The internal controls system shall be issued by the Board of Directors after consulting with the Management, and shall be applied by a department specialized in internal controls.
- The Board of Directors shall specify the goals, duties, and powers of the Internal Controls Department that shall have adequate independence to perform its duties and shall directly report to the Board of Directors
- The Board of Directors shall execute an annual review to ensure the efficiency of the internal controls system in the Company and its Subsidiaries, and shall disclose the results to the shareholders in the Annual Corporate Governance Report.
- The annual review shall include the following elements in particular:
 - The substantial elements for monitoring; including the control over the financial affairs, operations, and risk management.
 - The changes that affected the nature and the extent of the main risks since the last annual review, and the Company's capability to respond to such changes in its business as well as in the surrounding environment.
 - The extent and the type of the continuous control by the Board of Directors over the risks, the internal controls system, and the performance of the internal auditors.
 - The number of the times of notifying the BOD or the Audit Committee thereof with the results of the works of control in order to enable the same from evaluating the status of the internal controls in the Company as well as the efficiency of the risk management.
 - The cases of failures or weaknesses in the control system that were discovered, and the emerging, unexpected circumstances that substantially affected, or that are likely to substantially affect, the performance or the financial situation of the Company.
 - The efficiency of the Company's operations in regard to the preparation of the financial reports as well as the abidance by the "Listing Rules" and those relating to disclosure.
- The Board of Directors shall disclose in the Corporate Governance report the extent to which the Company is abiding by the internal controls system during the duration of the report, this disclosure shall include the following:
 - The mechanism by which the internal control department is functioning in the Company.
 - The measure that the Company applied for specifying, valuating, and managing big risks.

- Any additional information that helps in understanding the operations of risk management and the internal controls system in the Company.
- An acknowledgement by the BOD of its responsibility for the internal controls system in the Company and for its review and efficiency.
- The measure that the Company applied to review the efficiency of the internal controls system.
- The measure that the Company applied to deal, from the prospective of the substantial internal controls, with any serious problems that have been disclosed in the annual reports and accounts.
- The Board of Directors shall verify that all the disclosures of the Company provide sufficient and punctual information that are not misleading to the investors thereon, and which are issued in full compliance with the rules of disclosure.
- The Audit Committee shall have the following duties and missions:
 - To review the systems of financial controls, internal controls, and risk management in the Company.
 - To discuss the internal audit system with Management, and ensuring that the same is performing its duty in establishing an efficient system for the internal controls.
 - To review the results of the main investigations in the matters of internal controls as assigned by the Board of Directors, or as initiated by virtue of the initiative of the Committee that is approved by the Board of Directors.
 - To submit a report to the Board of Directors concerning the matters mentioned in this Item.
- The Chairman of the Board of Directors / Audit Committee reviews the authority, scope of work and resources of the IAD on a regular basis to confirm if any changes are required.

V. RISK MANAGEMENT

With regards to Risk Management, the Company will rely on the Internal Audit Department's Risk Assessment to identify and rate major business risks. Accordingly, Management will list the highest risks and provide action plans to monitor and lower such business risks. This should be reported to the BOD on an annual basis.

VI. INDEPENDENCE AND OBJECTIVITY

The Internal Controls Department shall maintain its independence in substance and appearance at all times through its direct reporting to the Board of Directors. Internal Controls Department shall not assume any responsibilities or perform any duties within the Company that are outside the scope of this policy that have not been approved by the Chairman of the Board of Directors / Audit Committee.

Internal Controls Department shall continually strive to be objective in performing its responsibilities and work hand-in-hand with management in the common pursuit of continuous growth and productivity.

VII. POLICY ADMINISTRATION

This policy will be approved by the Board of Directors and communicated to the shareholders.

This policy will be revised as needed by the Board of Directors while sparing no effort to ensure the consistency and transparency of its implementation over the years.